

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2022

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

Commission File Number  
001-32663

**CLEAR CHANNEL OUTDOOR HOLDINGS, INC.**

(Exact name of registrant as specified in its charter)



Delaware

(State or other jurisdiction of incorporation or organization)

88-0318078

(I.R.S. Employer Identification No.)

4830 North Loop 1604 West, Suite 111  
San Antonio, Texas

(Address of principal executive offices)

78249

(Zip Code)

(210) 547-8800

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of Each Class                      | Trading Symbol(s) | Name of Exchange on Which Registered |
|--|-------------------|--------------------------------------|
| Common Stock, \$0.01 par value per share | CCO               | New York Stock Exchange              |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class   | Outstanding at May 5, 2022 |
|---|----------------------------|
| -----<br>Common Stock, \$0.01 par value per share | -----<br>475,290,559       |

**CLEAR CHANNEL OUTDOOR HOLDINGS, INC.**  
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PART I – FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES  
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**CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

*(In thousands, except share and per share data)*

|  | March 31,<br>2022   | December 31,<br>2021 |
|--|---------------------|----------------------|
|  | (Unaudited)         |                      |
| <b>CURRENT ASSETS</b>  |                     |                      |
| Cash and cash equivalents  | \$ 431,877          | \$ 410,767           |
| Accounts receivable, net   | 534,911             | 643,116              |
| Prepaid expenses   | 54,895              | 54,180               |
| Other current assets   | 27,617              | 26,458               |
| <b>Total Current Assets</b>  | <b>1,049,300</b>    | <b>1,134,521</b>     |
| <b>PROPERTY, PLANT AND EQUIPMENT</b>   |                     |                      |
| Structures, net  | 605,879             | 622,738              |
| Other property, plant and equipment, net   | 194,688             | 204,508              |
| <b>INTANGIBLE ASSETS AND GOODWILL</b>  |                     |                      |
| Indefinite-lived permits   | 714,174             | 717,666              |
| Other intangible assets, net   | 266,120             | 271,448              |
| Goodwill   | 694,741             | 698,704              |
| <b>OTHER ASSETS</b>  |                     |                      |
| Operating lease right-of-use assets  | 1,572,470           | 1,567,468            |
| Other assets   | 83,667              | 82,302               |
| <b>Total Assets</b>  | <b>\$ 5,181,039</b> | <b>\$ 5,299,355</b>  |
| <b>CURRENT LIABILITIES</b>   |                     |                      |
| Accounts payable   | \$ 96,789           | \$ 108,567           |
| Accrued expenses   | 462,760             | 523,364              |
| Current operating lease liabilities  | 313,605             | 316,692              |
| Accrued interest   | 95,359              | 66,444               |
| Deferred revenue   | 103,425             | 76,712               |
| Current portion of long-term debt  | 21,090              | 21,165               |
| <b>Total Current Liabilities</b>   | <b>1,093,028</b>    | <b>1,112,944</b>     |
| <b>NON-CURRENT LIABILITIES</b>   |                     |                      |
| Long-term debt   | 5,579,813           | 5,583,788            |
| Non-current operating lease liabilities  | 1,302,484           | 1,310,917            |
| Deferred tax liabilities, net  | 322,846             | 324,579              |
| Other long-term liabilities  | 157,799             | 161,097              |
| <b>Total Liabilities</b>   | <b>8,455,970</b>    | <b>8,493,325</b>     |
| <b>Commitments and Contingencies (Note 5)</b>  |                     |                      |
| <b>STOCKHOLDERS' DEFICIT</b>   |                     |                      |
| Noncontrolling interest  | 10,994              | 11,060               |
| Common stock, par value \$ 0.01 per share: 2,350,000,000 shares authorized (475,023,448 shares issued as of March 31, 2022; 474,480,862 shares issued as of December 31, 2021) | 4,750               | 4,745                |
| Additional paid-in capital   | 3,527,076           | 3,522,367            |
| Accumulated deficit  | (6,463,217)         | (6,373,349)          |
| Accumulated other comprehensive loss   | (346,679)           | (350,950)            |
| Treasury stock (3,675,965 shares held as of March 31, 2022; 3,671,788 shares held as of December 31, 2021)   | (7,855)             | (7,843)              |
| <b>Total Stockholders' Deficit</b>   | <b>(3,274,931)</b>  | <b>(3,193,970)</b>   |
| <b>Total Liabilities and Stockholders' Deficit</b>   | <b>\$ 5,181,039</b> | <b>\$ 5,299,355</b>  |

See Condensed Notes to Consolidated Financial Statements

**CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF LOSS**  
**(UNAUDITED)**

(In thousands, except per share data)

|  | Three Months Ended<br>March 31, |              |
|--|---------------------------------|--------------|
|  | 2022                            | 2021         |
| Revenue  | \$ 525,688                      | \$ 370,908   |
| Operating expenses:  |                                 |              |
| Direct operating expenses <sup>(1)</sup>   | 321,202                         | 283,290      |
| Selling, general and administrative expenses <sup>(1)</sup>                        | 108,957                         | 97,570       |
| Corporate expenses <sup>(1)</sup>  | 43,645                          | 34,042       |
| Depreciation and amortization  | 60,407                          | 61,852       |
| Impairment charges   | —                               | 118,950      |
| Other operating expense (income), net  | (4,911)                         | 117          |
| Operating loss   | (3,612)                         | (224,913)    |
| Interest expense, net  | (82,798)                        | (92,693)     |
| Loss on extinguishment of debt   | —                               | (51,101)     |
| Other income (expense), net  | (5,999)                         | 6,554        |
| Loss before income taxes   | (92,409)                        | (362,153)    |
| Income tax benefit   | 2,680                           | 28,697       |
| Consolidated net loss  | (89,729)                        | (333,456)    |
| Less amount attributable to noncontrolling interest                                | 139                             | (1,103)      |
| Net loss attributable to the Company   | \$ (89,868)                     | \$ (332,353) |
| Net loss attributable to the Company per share of common stock — basic and diluted | \$ (0.19)                       | \$ (0.71)    |

<sup>(1)</sup> Excludes depreciation and amortization

See Condensed Notes to Consolidated Financial Statements

**CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS**  
**(UNAUDITED)**

*(In thousands)*

|   | Three Months Ended |                     |
|---|--------------------|---------------------|
|   | March 31,          |                     |
|   | 2022               | 2021                |
| Net loss attributable to the Company                | \$ (89,868)        | \$ (332,353)        |
| Other comprehensive income (loss):                  |                    |                     |
| Foreign currency translation adjustments            | 4,265              | (19,346)            |
| Reclassification adjustments                        | —                  | 944                 |
| Other comprehensive income (loss)                   | 4,265              | (18,402)            |
| Comprehensive loss                                  | (85,603)           | (350,755)           |
| Less amount attributable to noncontrolling interest | (6)                | (10)                |
| Comprehensive loss attributable to the Company      | <u>\$ (85,597)</u> | <u>\$ (350,745)</u> |

See Condensed Notes to Consolidated Financial Statements

**CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' DEFICIT**  
**(UNAUDITED)**

| Three Months Ended March 31, 2022                     |                      |                          |              |                            |                     |                                      |                |                |
|---|----------------------|--------------------------|--------------|----------------------------|---------------------|--------------------------------------|----------------|----------------|
|   | Controlling Interest |                          |              |                            |                     |                                      |                |                |
| <i>(In thousands, except share data)</i>              | Common Shares Issued | Non-controlling Interest | Common Stock | Additional Paid-in Capital | Accumulated Deficit | Accumulated Other Comprehensive Loss | Treasury Stock | Total          |
| <b>Balances at December 31, 2021</b>                  | 474,480,862          | \$ 11,060                | \$ 4,745     | \$ 3,522,367               | \$ (6,373,349)      | \$ (350,950)                         | \$ (7,843)     | \$ (3,193,970) |
| Net income (loss)                                     |                      | 139                      | —            | —                          | (89,868)            | —                                    | —              | (89,729)       |
| Exercise of stock options and release of stock awards | 542,586              | —                        | 5            | (5)                        | —                   | —                                    | (12)           | (12)           |
| Share-based compensation                              |                      | —                        | —            | 4,714                      | —                   | —                                    | —              | 4,714          |
| Payments to noncontrolling interests                  |                      | (199)                    | —            | —                          | —                   | —                                    | —              | (199)          |
| Other comprehensive income (loss)                     |                      | (6)                      | —            | —                          | —                   | 4,271                                | —              | 4,265          |
| <b>Balances at March 31, 2022</b>                     | 475,023,448          | \$ 10,994                | \$ 4,750     | \$ 3,527,076               | \$ (6,463,217)      | \$ (346,679)                         | \$ (7,855)     | \$ (3,274,931) |

| Three Months Ended March 31, 2021                     |                      |                          |              |                            |                     |                                      |                |                |
|---|----------------------|--------------------------|--------------|----------------------------|---------------------|--------------------------------------|----------------|----------------|
|   | Controlling Interest |                          |              |                            |                     |                                      |                |                |
| <i>(In thousands, except share data)</i>              | Common Shares Issued | Non-controlling Interest | Common Stock | Additional Paid-in Capital | Accumulated Deficit | Accumulated Other Comprehensive Loss | Treasury Stock | Total          |
| <b>Balances at December 31, 2020</b>                  | 468,703,164          | \$ 10,855                | \$ 4,687     | \$ 3,502,991               | \$ (5,939,534)      | \$ (358,520)                         | \$ (3,081)     | \$ (2,782,602) |
| Net loss  |                      | (1,103)                  | —            | —                          | (332,353)           | —                                    | —              | (333,456)      |
| Exercise of stock options and release of stock awards | 520,343              | —                        | 5            | (4)                        | —                   | —                                    | (9)            | (8)            |
| Share-based compensation                              |                      | —                        | —            | 3,951                      | —                   | —                                    | —              | 3,951          |
| Payments to noncontrolling interests                  |                      | (109)                    | —            | —                          | —                   | —                                    | —              | (109)          |
| Other comprehensive loss                              |                      | (10)                     | —            | —                          | —                   | (18,392)                             | —              | (18,402)       |
| <b>Balances at March 31, 2021</b>                     | 469,223,507          | \$ 9,633                 | \$ 4,692     | \$ 3,506,938               | \$ (6,271,887)      | \$ (376,912)                         | \$ (3,090)     | \$ (3,130,626) |

See Condensed Notes to Consolidated Financial Statements

**CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

*(In thousands)*

|   | Three Months Ended March 31, |                   |
|---|------------------------------|-------------------|
|   | 2022                         | 2021              |
| <b>Cash flows from operating activities:</b>                                  |                              |                   |
| Consolidated net loss   | \$ (89,729)                  | \$ (333,456)      |
| Reconciling items:  |                              |                   |
| Depreciation, amortization and impairment charges                             | 60,407                       | 180,802           |
| Non-cash operating lease expense  | 83,594                       | 88,499            |
| Loss on extinguishment of debt  | —                            | 51,101            |
| Deferred taxes  | (1,749)                      | (26,634)          |
| Gain on disposal of operating and other assets, net                           | (11,841)                     | (72)              |
| Foreign exchange transaction loss (gain)                                      | 6,686                        | (5,431)           |
| Other reconciling items, net  | 7,487                        | 4,932             |
| Changes in operating assets and liabilities:                                  |                              |                   |
| Decrease in accounts receivable   | 109,948                      | 114,998           |
| Increase in prepaid expenses and other operating assets                       | (11,042)                     | (10,193)          |
| Decrease in accounts payable and accrued expenses                             | (53,772)                     | (40,098)          |
| Decrease in operating lease liabilities                                       | (98,948)                     | (106,282)         |
| Increase (decrease) in accrued interest                                       | 29,106                       | (55,661)          |
| Increase in deferred revenue  | 18,705                       | 11,573            |
| Increase in other operating liabilities                                       | 613                          | 1,581             |
| Net cash provided by (used for) operating activities                          | <u>49,465</u>                | <u>(124,341)</u>  |
| <b>Cash flows from investing activities:</b>                                  |                              |                   |
| Purchases of property, plant and equipment                                    | (35,809)                     | (17,918)          |
| Asset acquisitions  | (2,518)                      | (1,507)           |
| Proceeds from disposal of assets  | 19,359                       | 1,667             |
| Other investing activities, net   | 154                          | 113               |
| Net cash used for investing activities  | <u>(18,814)</u>              | <u>(17,645)</u>   |
| <b>Cash flows from financing activities:</b>                                  |                              |                   |
| Proceeds from long-term debt  | —                            | 1,000,000         |
| Payments on long-term debt  | (5,542)                      | (989,014)         |
| Debt issuance costs   | —                            | (11,789)          |
| Other financing activities, net   | (211)                        | (117)             |
| Net cash used for financing activities  | <u>(5,753)</u>               | <u>(920)</u>      |
| Effect of exchange rate changes on cash, cash equivalents and restricted cash | (2,270)                      | (880)             |
| Net increase (decrease) in cash, cash equivalents and restricted cash         | 22,628                       | (143,786)         |
| Cash, cash equivalents and restricted cash at beginning of period             | 419,971                      | 795,061           |
| Cash, cash equivalents and restricted cash at end of period                   | <u>\$ 442,599</u>            | <u>\$ 651,275</u> |
| <b>Supplemental disclosures:</b>  |                              |                   |
| Cash paid for interest  | \$ 51,575                    | \$ 145,207        |
| Cash paid for income taxes, net of refunds                                    | \$ 774                       | \$ 1,103          |

See Condensed Notes to Consolidated Financial Statements



**CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES**  
**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**NOTE 1 – BASIS OF PRESENTATION**

**Preparation of Interim Financial Statements**

The consolidated financial statements include the accounts of Clear Channel Outdoor Holdings, Inc. and its subsidiaries, as well as entities in which the Company has a controlling financial interest or for which the Company is the primary beneficiary. Intercompany transactions have been eliminated in consolidation. All references in this Quarterly Report on Form 10-Q to the “Company,” “we,” “us” and “our” refer to Clear Channel Outdoor Holdings, Inc. and its consolidated subsidiaries.

The accompanying consolidated financial statements were prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) and, in the opinion of management, include all normal and recurring adjustments necessary to present fairly the results of the interim periods shown. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) have been condensed or omitted pursuant to such SEC rules and regulations. Management believes that the disclosures made are adequate to make the information presented not misleading. Due to seasonality and other factors, the results for the interim periods may not be indicative of results for the full year. The financial statements contained herein should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company’s 2021 Annual Report on Form 10-K, filed with the SEC on February 24, 2022.

**Use of Estimates**

The Company’s consolidated financial statements presented herein reflect estimates and assumptions made by management that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and reported amounts of revenue and expenses during the periods presented. Such estimates and assumptions affect, among other things, the Company’s goodwill, long-lived assets and indefinite-lived intangible assets; operating lease right-of-use assets and operating lease liabilities; assessment of the annual effective tax rate; valuation of deferred income taxes and income tax contingencies; defined-benefit plan obligations; the allowance for credit losses; assessment of lease and non-lease contract expenses; measurement of compensation cost for bonus and other compensation plans; and litigation accruals. The Company’s assessment of conditions and events, considered in the aggregate, indicates that the Company will be able to meet its obligations as they become due within one year after the date of these financial statements.

**New Accounting Pronouncements Not Yet Adopted**

In November 2021, the Financial Accounting Standards Board (the “FASB”) issued ASU 2021-10, *Disclosures by Business Entities about Government Assistance*, which requires disclosures that increase the transparency of certain transactions with governments. The amendments in this ASU are effective for annual periods beginning after December 15, 2021 and may be applied prospectively or retrospectively. The Company does not expect to be materially impacted by the implementation of this ASU.

*Reference Rate Reform*

For the last several years, there has been an ongoing effort amongst regulators, standard setters, financial institutions and other market participants to replace interbank offered rates, including the London Interbank Offered Rate (“LIBOR”), with alternative reference rates. In the United States (“U.S.”), the Alternative Reference Rates Committee has formally recommended forward-looking Secured Overnight Financing Rate term rates as the replacement for USD LIBOR, while various other risk-free rates have been selected to replace LIBOR for other currencies. After December 31, 2021, the ICE Benchmark Administration, LIBOR’s administrator, ceased publication of certain LIBOR rates, and the remaining USD LIBOR rates will be published through June 30, 2023. The Company is currently working with the administrative agent of its Senior Secured Credit Facilities and Receivables-Based Credit Facility to finalize replacement rates but does not expect the replacement of LIBOR to result in a material impact on its consolidated financial statements.

In March 2020, the FASB issued ASU 2020-04, *Facilitation of the Effects of Reference Rate Reform on Financial Reporting* in order to ease the potential burden of accounting for reference rate reform initiatives. The update provides temporary optional expedients and exceptions for applying GAAP contract modification accounting to contracts and other transactions affected by reference rate reform if certain criteria are met and may be applied through December 31, 2022. The Company is assessing whether it will use these optional expedients and exceptions but does not expect adoption of this guidance to have a material impact on the Company’s consolidated financial statements or disclosures. The Company will continue to monitor and assess regulatory developments during the transition period.

**NOTE 2 – SEGMENT DATA**

The Company has two reportable segments, which it believes best reflect how the Company is currently managed – Americas and Europe. The Americas segment consists of operations primarily in the U.S., and the Europe segment consists of operations in Europe and Singapore. The Company’s remaining operating segment, Latin America, does not meet the quantitative threshold to qualify as a reportable segment and is disclosed as “Other” herein. Each segment provides out-of-home advertising services in its respective geographic region using various digital and traditional display types, consisting primarily of billboards, street furniture displays and transit displays.

Segment Adjusted EBITDA is the profitability metric reported to the Company’s Chief Operating Decision Maker (“CODM”) for purposes of making decisions about allocation of resources to, and assessing performance of, each reportable segment. Segment Adjusted EBITDA is calculated as revenue less direct operating expenses and selling, general and administrative expenses, excluding restructuring and other costs, which are defined as costs associated with cost-saving initiatives such as severance, consulting and termination costs and other special costs. Segment information for total assets is not presented as this information is not used by the Company’s CODM in measuring segment performance or allocating resources between the Company’s segments.

The following table presents the Company’s reportable segment results for the three months ended March 31, 2022 and 2021:

(In thousands)

|   | Three Months Ended March 31, |                     |
|---|------------------------------|---------------------|
|   | 2022                         | 2021                |
| <b>Revenue</b>  |                              |                     |
| Americas  | \$ 295,139                   | \$ 211,884          |
| Europe  | 217,072                      | 149,524             |
| Other   | 13,477                       | 9,500               |
| Total   | <u>\$ 525,688</u>            | <u>\$ 370,908</u>   |
| <b>Capital Expenditures</b>   |                              |                     |
| Americas  | \$ 17,812                    | \$ 5,725            |
| Europe  | 15,205                       | 8,050               |
| Other   | 871                          | 1,313               |
| Corporate   | 1,921                        | 2,830               |
| Total   | <u>\$ 35,809</u>             | <u>\$ 17,918</u>    |
| <b>Segment Adjusted EBITDA</b>  |                              |                     |
| Americas  | \$ 110,336                   | \$ 64,220           |
| Europe  | (13,754)                     | (67,629)            |
| Other   | (619)                        | (3,825)             |
| Total   | <u>\$ 95,963</u>             | <u>\$ (7,234)</u>   |
| <b>Reconciliation of Segment Adjusted EBITDA to Consolidated Net Loss Before Income Taxes</b> |                              |                     |
| Segment Adjusted EBITDA   | \$ 95,963                    | \$ (7,234)          |
| Less reconciling items:   |                              |                     |
| Corporate expenses <sup>(1)</sup>   | 43,645                       | 34,042              |
| Depreciation and amortization   | 60,407                       | 61,852              |
| Impairment charges  | —                            | 118,950             |
| Restructuring and other costs <sup>(2)</sup>  | 434                          | 2,718               |
| Other operating expense (income), net   | (4,911)                      | 117                 |
| Interest expense, net   | 82,798                       | 92,693              |
| Other reconciling items <sup>(3)</sup>  | 5,999                        | 44,547              |
| Consolidated net loss before income taxes   | <u>\$ (92,409)</u>           | <u>\$ (362,153)</u> |

- (1) Corporate expenses include expenses related to infrastructure and support, including information technology, human resources, legal, finance and administrative functions of each of the Company's reportable segments, as well as overall executive, administrative and support functions. Share-based payments and certain restructuring and other costs are recorded in corporate expenses.
- (2) The restructuring and other costs line item in this reconciliation excludes those restructuring and other costs related to corporate functions, which are included within the Corporate expenses line item.
- (3) Other reconciling items includes Loss on extinguishment of debt and Other income (expense), net.

**NOTE 3 – REVENUE**

The Company generates revenue primarily from the sale of advertising space on printed and digital out-of-home advertising displays. Certain of these revenue transactions are considered leases for accounting purposes as the contracts convey to customers the right to control the use of the Company's advertising displays for a period of time. The Company accounts for revenue from leases in accordance with the lease accounting guidance under ASC Topic 842. All remaining revenue transactions are accounted for as revenue from contracts with customers under ASC Topic 606.

**Disaggregation of Revenue**

The following table shows revenue from contracts with customers, revenue from leases and total revenue, disaggregated by segment, for the three months ended March 31, 2022 and 2021:

| <i>(In thousands)</i>                    | Revenue from<br>contracts with<br>customers | Revenue from leases | Total Revenue     |
|--|---|---------------------|-------------------|
| <b>Three Months Ended March 31, 2022</b> |   |                     |                   |
| Americas <sup>(1)</sup>                  | \$ 147,880                                  | \$ 147,259          | \$ 295,139        |
| Europe                                   | 196,882                                     | 20,190              | 217,072           |
| Other                                    | 10,616                                      | 2,861               | 13,477            |
| <b>Total</b>                             | <b>\$ 355,378</b>                           | <b>\$ 170,310</b>   | <b>\$ 525,688</b> |
| <b>Three Months Ended March 31, 2021</b> |   |                     |                   |
| Americas <sup>(1)</sup>                  | \$ 94,068                                   | \$ 117,816          | \$ 211,884        |
| Europe                                   | 131,678                                     | 17,846              | 149,524           |
| Other                                    | 7,630                                       | 1,870               | 9,500             |
| <b>Total</b>                             | <b>\$ 233,376</b>                           | <b>\$ 137,532</b>   | <b>\$ 370,908</b> |

- (1) Americas total revenue for the three months ended March 31, 2022 and 2021 includes revenue from transit displays of \$59.0 million and \$21.4 million, respectively, including revenue from airport displays of \$55.9 million and \$19.5 million, respectively.

**Revenue from Contracts with Customers**

The following tables show the Company's beginning and ending accounts receivable and deferred revenue balances from contracts with customers:

| <i>(In thousands)</i>  | Three Months Ended March 31, |            |
|--|------------------------------|------------|
|  | 2022                         | 2021       |
| <b>Accounts receivable, net of allowance, from contracts with customers:</b> |                              |            |
| Beginning balance  | \$ 492,706                   | \$ 349,799 |
| Ending balance   | \$ 390,049                   | \$ 243,689 |
| <b>Deferred revenue from contracts with customers:</b>                       |                              |            |
| Beginning balance  | \$ 42,016                    | \$ 37,712  |
| Ending balance   | \$ 56,955                    | \$ 46,773  |

During the three months ended March 31, 2022 and 2021, respectively, the Company recognized \$32.3 million and \$28.0 million of revenue that was included in the deferred revenue from contracts with customers balance at the beginning of the respective periods.

The Company's contracts with customers generally have terms of one year or less. However, as of March 31, 2022, the Company expects to recognize \$90.5 million of revenue in future periods for remaining performance obligations from current contracts with customers that have an original expected duration of greater than one year, with the majority of this amount to be recognized over the next five years.

**NOTE 4 – LONG-TERM DEBT**

Long-term debt outstanding as of March 31, 2022 and December 31, 2021 consisted of the following:

| <i>(In thousands)</i>   | March 31,<br>2022   | December 31,<br>2021 |
|---|---------------------|----------------------|
| Term Loan Facility <sup>(1)</sup>                                     | \$ 1,950,000        | \$ 1,955,000         |
| Revolving Credit Facility   | —                   | —                    |
| Receivables-Based Credit Facility                                     | —                   | —                    |
| Clear Channel Outdoor Holdings 5.125% Senior Secured Notes Due 2027   | 1,250,000           | 1,250,000            |
| Clear Channel Outdoor Holdings 7.75% Senior Notes Due 2028            | 1,000,000           | 1,000,000            |
| Clear Channel Outdoor Holdings 7.5% Senior Notes Due 2029             | 1,050,000           | 1,050,000            |
| Clear Channel International B.V. 6.625% Senior Secured Notes Due 2025 | 375,000             | 375,000              |
| Other debt <sup>(2)</sup>   | 37,178              | 39,006               |
| Original issue discount   | (6,637)             | (6,976)              |
| Long-term debt fees   | (54,638)            | (57,077)             |
| <b>Total debt</b>   | <b>5,600,903</b>    | <b>5,604,953</b>     |
| Less: Current portion   | 21,090              | 21,165               |
| <b>Total long-term debt</b>   | <b>\$ 5,579,813</b> | <b>\$ 5,583,788</b>  |

<sup>(1)</sup> During the three months ended March 31, 2022, the Company paid \$5.0 million of the outstanding principal on the Term Loan Facility in accordance with the terms of the senior secured credit agreement ("Senior Secured Credit Agreement") governing the Senior Secured Credit Facilities, which consist of the Term Loan Facility and the Revolving Credit Facility.

<sup>(2)</sup> Other debt includes finance leases and various borrowings utilized for general operating purposes, including a state-guaranteed loan with a third-party lender of €30.0 million, or approximately \$33.2 million at current exchange rates. This loan bears an interest rate of 0% through June 2022, at which point the Company must pay a fee relating to the state guarantee equal to 0.5% of the amount of the loan. In April 2022, the Company elected to extend the loan's maturity date to June 29, 2027, with quarterly principal repayments of € 1.875 million due beginning in September 2023. The interest rate for the extended period is currently being negotiated with the lender. The annual cost of the state guarantee will be 1.0% for the next two years and 2.0% for the remainder of the loan term.

The aggregate market value of the Company's debt based on market prices for which quotes were available was approximately \$.6 billion and \$.9 billion as of March 31, 2022 and December 31, 2021, respectively. Under the fair value hierarchy established by ASC 820-10-35, the inputs used to determine the market value of the Company's debt are classified as Level 1.

As of March 31, 2022, the Company was in compliance with all covenants contained in its debt agreements.

**Letters of Credit, Surety Bonds and Guarantees**

As of March 31, 2022, the Company had \$43.2 million of letters of credit outstanding under its Revolving Credit Facility, resulting in \$131.8 million of remaining excess availability. Additionally, as of March 31, 2022, the Company had \$ 40.9 million of letters of credit outstanding under its Receivables-Based Credit Facility, resulting in \$84.1 million of excess availability. As of March 31, 2022, the Company had \$87.8 million and \$29.2 million of surety bonds and bank guarantees outstanding, respectively, a portion of which was supported by \$9.3 million of cash collateral. These letters of credit, surety bonds and bank guarantees relate to various operational matters, including insurance, bid, concession and performance bonds, as well as other items.

## **NOTE 5 – COMMITMENTS AND CONTINGENCIES**

### **Legal Proceedings**

The Company and its subsidiaries are involved in certain legal proceedings arising in the ordinary course of business and, as required, have accrued an estimate of the probable costs for the resolution of those claims for which the occurrence of loss is probable and the amount can be reasonably estimated. These estimates have been developed in consultation with counsel and are based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. It is possible, however, that future results of operations for any particular period could be materially affected by changes in the Company's assumptions or the effectiveness of its strategies, in each case related to these proceedings. Additionally, due to the inherent uncertainty of litigation, there can be no assurance that the resolution of any particular claim or proceeding would not have a material adverse effect on the Company's financial condition or results of operations.

Although the Company is involved in a variety of legal proceedings in the ordinary course of business, a large portion of the Company's litigation arises in the following contexts: commercial disputes, employment and benefits related claims, land use and zoning disputes, governmental fines, intellectual property claims and tax disputes.

### **China Investigation**

Two former employees of Clear Media Limited ("Clear Media"), a former indirect, non-wholly-owned subsidiary of the Company, have been convicted in China of certain crimes, including the crime of misappropriation of Clear Media funds, and sentenced to imprisonment. The Company is not aware of any litigation, claim or assessment pending against the Company in relation to this proceeding.

The Company advised both the SEC and the United States Department of Justice ("DOJ") of the investigation of Clear Media and is cooperating to provide documents, interviews and information to these agencies. Subsequent to the announcement that the Company was considering a strategic review of its stake in Clear Media, in March 2020, Clear Channel Outdoor Holdings, Inc. received a subpoena from the staff of the SEC and a Grand Jury subpoena from the U.S. Attorney's Office for the Eastern District of New York, both in connection with the previously disclosed investigations. On April 28, 2020, the Company tendered the shares representing its 50.91% stake in Clear Media to Ever Harmonic Global Limited ("Ever Harmonic"), a special-purpose vehicle wholly-owned by a consortium of investors, which includes the chief executive officer and an executive director of Clear Media, and on May 14, 2020, the Company received the final proceeds of the sale. In connection with the sale of its shares in Clear Media, the Company entered into an Investigation and Litigation Support Agreement with Clear Media and Ever Harmonic that requires Clear Media, if requested by the SEC and/or the DOJ, to use reasonable efforts to timely provide relevant factual information to the SEC and/or the DOJ, among other obligations.

In connection with its investigation, the SEC has also requested information regarding the Company's historical oversight of its business in Italy and the misstatements and related forensic investigation. The Company is cooperating to provide documents and information responsive to the SEC's inquiries and is voluntarily sharing the documents and information with the DOJ.

The SEC and DOJ investigation could implicate the books and records, internal controls and anti-bribery provisions of the U.S. Foreign Corrupt Practices Act, which statute and regulations provide for potential monetary penalties as well as criminal and civil sanctions. As previously disclosed, the Company has begun meeting with these agencies to engage in discussions about potential resolution of these matters, including potential settlement. Based on the discussions to date, the Company recorded an estimated liability during the first quarter of 2022 to account for a potential resolution of these matters. However, at this time, the Company cannot predict the eventual scope, duration or outcome of these discussions, including whether a settlement will be reached, the amount of any potential monetary payments or the scope of injunctive or other relief, the results of which may be materially adverse to the Company, its financial condition and its results of operations. At this time, the Company is unable to reasonably estimate, or provide any assurance regarding, the amount of any potential loss in excess of the amount accrued relating to this investigation.

**NOTE 6 – INCOME TAXES**
**Income Tax Benefit**

The Company's income tax benefit for the three months ended March 31, 2022 and 2021 consisted of the following components:

(In thousands)

|                      | Three Months Ended March 31, |           |
|----------------------|------------------------------|-----------|
|                      | 2022                         | 2021      |
| Current tax benefit  | \$ 931                       | \$ 2,063  |
| Deferred tax benefit | 1,749                        | 26,634    |
| Income tax benefit   | \$ 2,680                     | \$ 28,697 |

The effective tax rates for the three months ended March 31, 2022 and 2021 were 2.9% and 7.9%, respectively. These rates were primarily impacted by the valuation allowance recorded against current period deferred tax assets resulting from losses and interest expense carryforwards in the U.S. and certain foreign jurisdictions due to uncertainty regarding the Company's ability to realize those assets in future periods.

**NOTE 7 – PROPERTY, PLANT AND EQUIPMENT**

The Company's property, plant and equipment consisted of the following classes of assets as of March 31, 2022 and December 31, 2021:

(In thousands)

|                                      | March 31,<br>2022 | December 31,<br>2021 |
|--------------------------------------|-------------------|----------------------|
| Structures                           | \$ 2,356,068      | \$ 2,356,245         |
| Furniture and other equipment        | 250,715           | 251,084              |
| Land, buildings and improvements     | 145,197           | 146,064              |
| Construction in progress             | 48,239            | 54,361               |
| Property, plant and equipment, gross | 2,800,219         | 2,807,754            |
| Less: Accumulated depreciation       | (1,999,652)       | (1,980,508)          |
| Property, plant and equipment, net   | \$ 800,567        | \$ 827,246           |

**NOTE 8 – INTANGIBLE ASSETS AND GOODWILL**
**Intangible Assets**

The following table presents the gross carrying amount and accumulated amortization for each major class of intangible assets as of March 31, 2022 and December 31, 2021:

(In thousands)

|  | March 31, 2022           |                             | December 31, 2021        |                             |
|--|--------------------------|-----------------------------|--------------------------|-----------------------------|
|  | Gross Carrying<br>Amount | Accumulated<br>Amortization | Gross Carrying<br>Amount | Accumulated<br>Amortization |
| Indefinite-lived permits                                       | \$ 714,174               | \$ —                        | \$ 717,666               | \$ —                        |
| Transit, street furniture and other outdoor contractual rights | 442,925                  | (396,170)                   | 446,976                  | (397,778)                   |
| Permanent easements  | 160,288                  | —                           | 161,079                  | —                           |
| Trademarks   | 83,569                   | (24,642)                    | 83,569                   | (22,560)                    |
| Other  | 1,398                    | (1,248)                     | 1,307                    | (1,145)                     |
| Total intangible assets  | \$ 1,402,354             | \$ (422,060)                | \$ 1,410,597             | \$ (421,483)                |

The Company performs its annual impairment test for indefinite-lived intangible assets as of July 1 of each year and more frequently as events or changes in circumstances warrant, as described in the Company's 2021 Annual Report on Form 10-K. During the three months ended March 31, 2021, the Company tested its indefinite-lived permits for impairment due to an increase in the discount rate, resulting in an impairment charge of \$119.0 million. The Company did not perform an impairment test during the three months ended March 31, 2022 as there were no indicators of impairment.

## Goodwill

The following table presents changes in the goodwill balance for the Company's segments during the three months ended March 31, 2022:

| <i>(In thousands)</i>                          | Americas          | Europe            | Other       | Consolidated      |
|--|-------------------|-------------------|-------------|-------------------|
| Balance as of December 31, 2021 <sup>(1)</sup> | \$ 507,819        | \$ 190,885        | \$ —        | \$ 698,704        |
| Foreign currency                               | —                 | (3,963)           | —           | (3,963)           |
| Balance as of March 31, 2022                   | <u>\$ 507,819</u> | <u>\$ 186,922</u> | <u>\$ —</u> | <u>\$ 694,741</u> |

<sup>(1)</sup> The balance at December 31, 2021 is net of cumulative impairments of \$2.6 billion, \$191.4 million and \$90.4 million for Americas, Europe and Other, respectively.

## NOTE 9 – COST-SAVINGS INITIATIVES

### Restructuring Plan to Reduce Headcount

During 2020, the Company committed to a restructuring plan to reduce headcount in its Europe segment, upon which it continued to execute through the fourth quarter of 2021 when the impacted employees were terminated. During the three months ended March 31, 2022, it was determined that actual costs would be less than previously estimated due to former employees no longer being eligible for severance upon finding alternative employment in accordance with the terms of the restructuring plan, resulting in a net reversal of costs during the period. Remaining costs associated with this restructuring plan are not expected to be significant.

The following table presents net costs incurred (reversed) in the Company's Europe segment in connection with this restructuring plan during the three months ended March 31, 2022 and 2021 and since the plan was initiated:

| <i>(In thousands)</i>                                       | Three Months Ended March 31, |                 | Total to date     |
|---|------------------------------|-----------------|-------------------|
|   | 2022                         | 2021            | March 31,<br>2022 |
| Costs incurred (reversed) in Europe segment, net:           |                              |                 |                   |
| Direct operating expenses <sup>(1)</sup>                    | \$ (349)                     | \$ 285          | \$ 16,348         |
| Selling, general and administrative expenses <sup>(1)</sup> | 117                          | 1,380           | 22,579            |
| Total charges (reversals), net                              | <u>\$ (232)</u>              | <u>\$ 1,665</u> | <u>\$ 38,927</u>  |

<sup>(1)</sup> Costs are categorized as Restructuring and other costs and are therefore excluded from Segment Adjusted EBITDA.

Additionally, the Company recognized \$0.9 million of corporate costs related to this restructuring plan during the three months ended March 31, 2021.

As of March 31, 2022, the total liability related to this restructuring plan was \$8.2 million, which the Company expects to pay this year, although payments may be made through the end of the second quarter of 2023 in accordance with the terms of the restructuring plan. The following table presents changes in this liability balance during the three months ended March 31, 2022:

| <i>(In thousands)</i>                     | Europe           | Corporate     | Total            |
|---|------------------|---------------|------------------|
| Liability balance as of December 31, 2021 | \$ 23,860        | \$ 456        | \$ 24,316        |
| Costs reversed, net <sup>(1)</sup>        | (232)            | —             | (232)            |
| Costs paid or otherwise settled           | (5,862)          | —             | (5,862)          |
| Liability balance as of March 31, 2022    | <u>\$ 17,766</u> | <u>\$ 456</u> | <u>\$ 18,222</u> |

<sup>(1)</sup> Substantially all costs related to this restructuring plan were severance benefits and related costs.

### Other Restructuring Costs

In addition, the Company has incurred restructuring costs associated with various other cost-savings initiatives outside of the aforementioned restructuring plan, primarily related to one-time termination benefits, including \$1.0 million and \$0.2 million in Corporate and Europe, respectively, during the three months ended March 31, 2022 and \$1.4 million in Corporate during the three months ended March 31, 2021. As of March 31, 2022, the total remaining liability related to these other cost-savings initiatives was approximately \$2.1 million and is expected to be paid through the first quarter of 2023.

**NOTE 10 – NET LOSS PER SHARE**

The following table presents the computation of net loss per share for the three months ended March 31, 2022 and 2021:

*(In thousands, except per share data)*

|  | Three Months Ended<br>March 31, |              |
|--|---------------------------------|--------------|
|  | 2022                            | 2021         |
| <b>Numerator:</b>  |                                 |              |
| Net loss attributable to the Company – common shares                   | \$ (89,868)                     | \$ (332,353) |
| <b>Denominator:</b>  |                                 |              |
| Weighted average common shares outstanding – basic                     | 470,568                         | 465,865      |
| Weighted average common shares outstanding – diluted                   | 470,568                         | 465,865      |
| <b>Net loss attributable to the Company per share of common stock:</b> |                                 |              |
| Basic  | \$ (0.19)                       | \$ (0.71)    |
| Diluted  | \$ (0.19)                       | \$ (0.71)    |

Outstanding equity awards of 27.6 million and 25.9 million for the three months ended March 31, 2022 and 2021, respectively, were not included in the computation of diluted earnings per share because doing so would have been anti-dilutive.

**NOTE 11 — OTHER INFORMATION**

**Restricted Cash**

The following table reconciles cash and cash equivalents reported in the Consolidated Balance Sheets to the cash, cash equivalents and restricted cash reported in the Consolidated Statements of Cash Flows:

| <i>(In thousands)</i>   | March 31,<br>2022 | December 31,<br>2021 |
|---|-------------------|----------------------|
| Cash and cash equivalents in the Balance Sheet                                  | \$ 431,877        | \$ 410,767           |
| Restricted cash included in:  |                   |                      |
| Other current assets  | 1,592             | 1,685                |
| Other assets  | 9,130             | 7,519                |
| Total cash, cash equivalents and restricted cash in the Statement of Cash Flows | <u>\$ 442,599</u> | <u>\$ 419,971</u>    |

**Accounts Receivable and Allowance for Credit Losses**

The following table discloses the components of “Accounts receivable, net,” as reported in the Consolidated Balance Sheets:

| <i>(In thousands)</i>             | March 31,<br>2022 | December 31,<br>2021 |
|-----------------------------------|-------------------|----------------------|
| Accounts receivable               | \$ 558,462        | \$ 666,888           |
| Less: Allowance for credit losses | (23,551)          | (23,772)             |
| Accounts receivable, net          | <u>\$ 534,911</u> | <u>\$ 643,116</u>    |

Credit loss expense (reversal) related to accounts receivable was \$0.3 million and \$(0.7) million during the three months ended March 31, 2022 and 2021, respectively.

**Other Comprehensive Income (Loss)**

There were no significant changes in deferred income tax liabilities resulting from adjustments to other comprehensive income (loss) during the three months ended March 31, 2022 and 2021.

**Share-Based Compensation**

On May 4, 2022, the Compensation Committee of the Board of Directors approved grants of 5.2 million restricted stock units (“RSUs”) and 1.8 million performance stock units (“PSUs”) to certain of its employees.

- The RSUs generally vest in three equal annual installments on each of April 1, 2023, April 1, 2024 and April 1, 2025, provided that the recipient is still employed by or providing services to the Company on each vesting date.



- The PSUs will vest and become earned based on the achievement of the Company’s total shareholder return relative to the Company’s peer group (the “Relative TSR”) over a performance period commencing on April 1, 2022 and ending on March 31, 2025 (the “Performance Period”). If the Company achieves Relative TSR at the 90<sup>th</sup> percentile or higher, the PSUs will be earned at 150% of the target number of shares; if the Company achieves Relative TSR at the 60<sup>th</sup> percentile, the PSU will be earned at 100% of the target number of shares; if the Company achieves Relative TSR at the 30<sup>th</sup> percentile, the PSUs will be earned at 50% of the target number of shares; and if the Company achieves Relative TSR below the 30<sup>th</sup> percentile, no PSUs will be earned. To the extent Relative TSR is between achievement levels, the portion of the PSUs that is earned will be determined using straight-line interpolation. Notwithstanding the foregoing, to the extent the Company’s absolute total shareholder return over the Performance Period is less than 0%, the maximum payout shall not be greater than 100% of the target number of shares. The PSUs are considered market-condition awards pursuant to ASC Topic 260, *Earnings Per Share*.

## ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management’s discussion and analysis of our financial condition and results of operations (“MD&A”) should be read in conjunction with the condensed consolidated financial statements and related notes contained in [Item 1](#) of this Quarterly Report on Form 10-Q and the Company’s 2021 Annual Report on Form 10-K. All references in this Quarterly Report on Form 10-Q to the “Company,” “we,” “us” and “our” refer to Clear Channel Outdoor Holdings, Inc. and its consolidated subsidiaries.

The MD&A is organized as follows:

- [Overview](#) – Discussion of the nature, key developments and trends of our business in order to provide context for the remainder of this MD&A.
- [Results of Operations](#) – Analysis of our financial results of operations at the consolidated and segment levels.
- [Liquidity and Capital Resources](#) – Analysis of our short- and long-term liquidity and discussion of our material cash requirements and the anticipated sources of funds needed to satisfy such requirements.

This discussion contains forward-looking statements that are subject to risks and uncertainties, and actual results may differ materially from those contained in any forward-looking statements. See “[Cautionary Statement Concerning Forward-Looking Statements](#)” contained at the end of this MD&A.

### OVERVIEW

#### Description of Our Business and Segments

Our revenue is derived from selling advertising space on the displays we own or operate in key markets worldwide. We have two reportable business segments, which we believe reflect how the Company is currently managed: Americas, which consists of operations primarily in the U.S., and Europe, which consists of operations in Europe and Singapore. Our remaining operating segment of Latin America does not meet the quantitative threshold to qualify as a reportable segment and is disclosed as “Other” herein. Each segment provides out-of-home advertising services in its respective geographic region using various digital and traditional display types.

Our Board of Directors has authorized a review of strategic alternatives for our European business, including a possible sale. However, there can be no assurance that this strategic review will result in any transaction or particular outcome. We have not set a timetable for completion of this strategic review, may suspend the process at any time and do not intend to make further announcements regarding the process unless and until our Board of Directors approves a course of action for which further disclosure is appropriate.

#### Macroeconomic Indicators, Seasonality and Recent Developments

Advertising for our business is highly correlated to changes in gross domestic product (“GDP”) as advertising spending has historically trended in line with GDP, both domestically and internationally. Additionally, our international results are impacted by the economic conditions in the foreign markets in which we have operations and fluctuations in foreign currency exchange rates.

Due to seasonality, the results for the interim period are not indicative of expected results for the full year. We typically experience our weakest financial performance in the first quarter of the calendar year, which is generally offset during the remainder of the year as our business typically experiences its strongest performance in the second and fourth quarters of the calendar year.

As described in our 2021 Annual Report on Form 10-K, COVID-19 had a significant adverse impact on our results of operations during the first quarter of 2021. However, we saw positive trends in revenue for each of our segments during the remainder of 2021 as the relaxation of COVID-19 restrictions and increased vaccination levels led to an increase in mobility and increased time spent out-of-home. Beginning in the fourth quarter of 2021, we experienced a return to our pre-COVID-19 historical seasonal levels of revenue. To a large extent, we continued to experience similar levels of activity during the first quarter of 2022. As our operating performance has improved, we have ceased certain of the temporary operating cost savings initiatives we implemented in response to COVID-19 and have increased our investment in our business through additional capital expenditures. However, we continue to manage our cost base, including negotiating rent abatements in some of the markets in which we operate that have been most affected by COVID-19.

## RESULTS OF OPERATIONS

The discussion of our results of operations is presented on both a consolidated and segment basis.

- Our operating segment profit measure is Segment Adjusted EBITDA, which is calculated as revenue less direct operating expenses and selling, general and administrative expenses, excluding restructuring and other costs, which are defined as costs associated with cost-saving initiatives such as severance, consulting and termination costs and other special costs. The material components of Segment Adjusted EBITDA are discussed below on both a consolidated and segment basis.
- Corporate expenses, depreciation and amortization, impairment charges, other operating income and expense, all non-operating income and expenses, and income taxes are managed on a total company basis and are, therefore, included only in our discussion of consolidated results.

Revenue and expenses “excluding the impact of movements in foreign exchange rates” in this MD&A are presented because management believes that viewing certain financial results without the impact of fluctuations in foreign currency rates facilitates period-to-period comparisons of business performance and provides useful information to investors. Revenue and expenses “excluding the impact of movements in foreign exchange rates” are calculated by converting the current period’s revenue and expenses in local currency to U.S. dollars using average foreign exchange rates for the comparable period.

### Consolidated Results of Operations

The comparison of our historical results of operations for the three months ended March 31, 2022 to the three months ended March 31, 2021 is as follows:

| <i>(In thousands)</i>                                       | Three Months Ended<br>March 31, |              | %      |
|---|---------------------------------|--------------|--------|
|   | 2022                            | 2021         |        |
| Revenue   | \$ 525,688                      | \$ 370,908   | 41.7%  |
| Operating expenses:   |                                 |              |        |
| Direct operating expenses <sup>(1)</sup>                    | 321,202                         | 283,290      | 13.4%  |
| Selling, general and administrative expenses <sup>(1)</sup> | 108,957                         | 97,570       | 11.7%  |
| Corporate expenses <sup>(1)</sup>                           | 43,645                          | 34,042       | 28.2%  |
| Depreciation and amortization                               | 60,407                          | 61,852       | (2.3)% |
| Impairment charges  | —                               | 118,950      |        |
| Other operating expense (income), net                       | (4,911)                         | 117          |        |
| Operating loss  | (3,612)                         | (224,913)    |        |
| Interest expense, net                                       | (82,798)                        | (92,693)     |        |
| Loss on extinguishment of debt                              | —                               | (51,101)     |        |
| Other income (expense), net                                 | (5,999)                         | 6,554        |        |
| Loss before income taxes                                    | (92,409)                        | (362,153)    |        |
| Income tax benefit  | 2,680                           | 28,697       |        |
| Consolidated net loss                                       | (89,729)                        | (333,456)    |        |
| Less amount attributable to noncontrolling interest         | 139                             | (1,103)      |        |
| Net loss attributable to the Company                        | \$ (89,868)                     | \$ (332,353) |        |

<sup>(1)</sup> Excludes depreciation and amortization.

**Consolidated Revenue**

Consolidated revenue increased \$154.8 million, or 41.7%, during the three months ended March 31, 2022 compared to the same period of 2021. Excluding the \$13.2 million impact of movements in foreign exchange rates, consolidated revenue increased \$168.0 million, or 45.3%. During the first quarter of 2021, revenue throughout our business was adversely affected by COVID-19. As restrictions have been lifted and mobility levels have increased, we have seen increases in revenue across our portfolio.

**Consolidated Direct Operating Expenses**

Consolidated direct operating expenses increased \$37.9 million, or 13.4%, during the three months ended March 31, 2022 compared to the same period of 2021. Excluding the \$11.3 million impact of movements in foreign exchange rates, consolidated direct operating expenses increased \$49.2 million, or 17.4%, primarily due to higher site lease expense driven by higher revenue and lower negotiated rent abatements and governmental rent subsidies. The remaining increase was driven by higher production, maintenance and installation expenses.

The following table provides additional information about certain drivers of consolidated direct operating expenses for the three months ended March 31, 2022 and 2021:

| <i>(In thousands)</i>   | Three Months Ended<br>March 31, |           |
|---|---------------------------------|-----------|
|   | 2022                            | 2021      |
| Reductions of rent expense on lease and non-lease contracts from negotiated rent abatements | \$ 12,422                       | \$ 22,652 |
| Restructuring and other costs <sup>(1)</sup>  | 4                               | 897       |

<sup>(1)</sup> Includes severance and related costs for our restructuring plans to reduce headcount of \$(0.3) million and \$0.3 million during the three months ended March 31, 2022 and 2021, respectively.

**Consolidated Selling, General and Administrative (“SG&A”) Expenses**

Consolidated SG&A expenses increased \$11.4 million, or 11.7%, during the three months ended March 31, 2022 compared to the same period of 2021. Excluding the \$3.3 million impact of movements in foreign exchange rates, consolidated SG&A expenses increased \$14.6 million, or 15.0%, primarily driven by higher employee compensation costs due to improvements in operating performance.

The following table provides the restructuring and other costs included within SG&A expenses during the three months ended March 31, 2022 and 2021:

| <i>(In thousands)</i>                        | Three Months Ended<br>March 31, |       |
|--|---------------------------------|-------|
|  | 2022                            | 2021  |
| Restructuring and other costs <sup>(1)</sup> | 430                             | 1,821 |

<sup>(1)</sup> Includes severance and related costs for our restructuring plans to reduce headcount of \$0.1 million and \$1.4 million during the three months ended March 31, 2022 and 2021, respectively.

**Corporate Expenses**

Corporate expenses increased \$9.6 million, or 28.2%, during the three months ended March 31, 2022 compared to the same period of 2021. Excluding the \$0.1 million impact from movements in foreign exchange rates, corporate expenses increased \$9.7 million, or 28.6%, due to higher restructuring and other costs primarily from an increase in estimated legal liabilities, higher incentive compensation on improved operating performance and higher employee health benefit costs.

The following table provides additional information about certain drivers of corporate expenses for the three months ended March 31, 2022 and 2021:

| <i>(In thousands)</i>                        | Three Months Ended<br>March 31, |          |
|--|---------------------------------|----------|
|  | 2022                            | 2021     |
| Share-based compensation expense             | \$ 4,714                        | \$ 3,951 |
| Restructuring and other costs <sup>(1)</sup> | 9,070                           | 4,654    |

<sup>(1)</sup> Includes severance and related costs for our restructuring plans to reduce headcount of \$0.9 million during the three months ended March 31, 2021.

***Depreciation and Amortization***

Depreciation and amortization decreased \$1.4 million, or 2.3%, during the three months ended March 31, 2022 compared to the same period of 2021. Excluding the \$1.2 million impact of movements in foreign exchange rates, depreciation and amortization decreased \$0.2 million, or 0.4%.

***Impairment Charges***

During the three months ended March 31, 2021, we recognized impairment charges of \$119.0 million on our Americas indefinite-lived permits, driven by an increase in the discount rate and reduction in projected cash flows related to the negative impacts of COVID-19. We did not recognize any impairment charges during the three months ended March 31, 2022.

***Other Operating Expense (Income), Net***

Other operating income, net, of \$4.9 million during the three months ended March 31, 2022 was driven by compensation received from local governments for the condemnation and removal of billboards, less a reduction in the underlying value of the condemned assets in certain markets in our Americas segment. This was partially offset by costs related to the strategic review of our Europe segment. Other operating expense, net, was \$0.1 million during the three months ended March 31, 2021.

***Interest Expense, Net***

Interest expense, net, decreased \$9.9 million during the three months ended March 31, 2022 compared to the same period of 2021, driven by lower interest rates as a result of the refinancing of the Clear Channel Worldwide Holdings, Inc. 9.25% Senior Notes Due 2024 (the "CCWH Senior Notes") in 2021 and, to a lesser extent, repayment of the \$130.0 million draw under our Revolving Credit Facility in the fourth quarter of 2021.

***Loss on Extinguishment of Debt***

During the three months ended March 31, 2021, we recognized a loss on extinguishment of debt of \$51.1 million related to the partial redemption of the CCWH Senior Notes. We did not extinguish any debt during the three months ended March 31, 2022.

***Other Income (Expense), Net***

For the three months ended March 31, 2022 and 2021, we recognized other expense, net, of \$6.0 million and other income, net, of \$6.6 million, respectively, primarily related to net foreign exchange losses and gains recognized in connection with intercompany notes denominated in foreign currencies.

***Income Tax Benefit***

The effective tax rates for three months ended March 31, 2022 and 2021 were 2.9% and 7.9%, respectively. These rates were primarily impacted by the valuation allowance recorded against current period deferred tax assets resulting from losses and interest expense carryforwards in the U.S. and certain foreign jurisdictions due to uncertainty regarding the Company's ability to realize those assets in future periods.

## Americas Results of Operations

| <i>(In thousands)</i>                    | Three Months Ended<br>March 31, |            | %<br>Change |
|--|---------------------------------|------------|-------------|
|  | 2022                            | 2021       |             |
| Revenue                                  | \$ 295,139                      | \$ 211,884 | 39.3%       |
| Direct operating expenses <sup>(1)</sup> | 133,088                         | 105,831    | 25.8%       |
| SG&A expenses <sup>(1)</sup>             | 52,059                          | 42,855     | 21.5%       |
| Segment Adjusted EBITDA                  | 110,336                         | 64,220     | 71.8%       |

<sup>(1)</sup> Includes restructuring and other costs that are excluded from Segment Adjusted EBITDA.

### Americas Revenue

Americas revenue increased \$83.3 million, or 39.3%, during the three months ended March 31, 2022 compared to the same period of 2021. Americas revenue was adversely affected by COVID-19 during the first quarter of 2021. However, as our Americas segment recovered, we have seen increases in revenue across all of our products, most notably airport displays, which increased 186.6% to \$55.9 million as compared to \$19.5 million during the same period of 2021, and print and digital billboards.

Americas total digital revenue increased 68.3% during the three months ended March 31, 2022 as compared to the same period of 2021, as follows:

| <i>(In thousands)</i>  | Three Months Ended<br>March 31, |           | %<br>Change |
|--|---------------------------------|-----------|-------------|
|  | 2022                            | 2021      |             |
| Digital revenue from billboards, street furniture and spectaculars | \$ 75,247                       | \$ 56,261 | 33.7%       |
| Digital revenue from transit, including airports                   | 30,666                          | 6,678     | 359.2%      |
| Total digital revenue  | \$ 105,913                      | \$ 62,939 | 68.3%       |

Revenue generated from national sales comprised 38.9% and 36.0% of total revenue for the three months ended March 31, 2022 and 2021, respectively, while the remainder of revenue was generated from local sales.

### Americas Expenses

Americas direct operating expenses increased \$27.3 million, or 25.8%, during the three months ended March 31, 2022 compared to the same period of 2021, primarily due to higher site lease expense driven by higher revenue and, to a lesser extent, lower negotiated rent abatements. Americas site lease expense increased 29.4% to \$107.9 million during the three months ended March 31, 2022 as compared to \$83.4 million during the same period of 2021.

Americas SG&A expenses increased \$9.2 million, or 21.5%, during the three months ended March 31, 2022 compared to the same period of 2021, largely due to higher employee compensation costs driven by improvements in operating performance.

## Europe Results of Operations

| <i>(In thousands)</i>                    | Three Months Ended<br>March 31, |            | %<br>Change |
|--|---------------------------------|------------|-------------|
|  | 2022                            | 2021       |             |
| Revenue                                  | \$ 217,072                      | \$ 149,524 | 45.2%       |
| Direct operating expenses <sup>(1)</sup> | 178,959                         | 169,482    | 5.6%        |
| SG&A expenses <sup>(1)</sup>             | 51,957                          | 49,367     | 5.2%        |
| Segment Adjusted EBITDA                  | (13,754)                        | (67,629)   | 79.7%       |

<sup>(1)</sup> Includes restructuring and other costs that are excluded from Segment Adjusted EBITDA.

**Europe Revenue**

Europe revenue increased \$67.5 million, or 45.2%, during the three months ended March 31, 2022 compared to the same period of 2021. Excluding the \$13.1 million impact of movements in foreign exchange rates, Europe revenue increased \$80.7 million, or 53.9%. Europe revenue was adversely affected by COVID-19 during the first quarter of 2021 due to widespread lockdowns and mobility restrictions. However, as restrictions have been largely lifted, we have seen increased mobility and corresponding increases in revenue across our products, most notably street furniture, and in all of the countries in which we operate, with the largest increases in the U.K. and France.

Europe digital revenue increased 89.4% during the three months ended March 31, 2022 as compared to the same period of 2021. Excluding the impact of movements in foreign exchange rates, Europe digital revenue increased 98.9%, as follows:

| <i>(In thousands)</i>  | Three Months Ended<br>March 31, |           | %<br>Change |
|--|---------------------------------|-----------|-------------|
|  | 2022                            | 2021      |             |
| Digital revenue  | \$ 80,664                       | \$ 42,596 | 89.4%       |
| Digital revenue, excluding movements in foreign exchange rates | 84,719                          | 42,596    | 98.9%       |

**Europe Expenses**

Europe direct operating expenses increased \$9.5 million, or 5.6%, during the three months ended March 31, 2022 compared to the same period of 2021. Excluding the \$11.1 million impact of movements in foreign exchange rates, Europe direct operating expenses increased \$20.6 million, or 12.2%, largely driven by higher site lease expense, which increased 6.7% to \$108.5 million during the three months ended March 31, 2022 as compared to \$101.6 million during the same period of 2021. Excluding the \$6.7 million impact of movements in foreign exchange rates, Europe site lease expense increased \$13.5 million, or 13.3%, driven by higher revenue and lower negotiated rent abatements and governmental rent subsidies. The remaining increase was primarily driven by higher production, maintenance and installation expenses.

Europe SG&A expenses increased \$2.6 million, or 5.2%, during the three months ended March 31, 2022 compared to the same period of 2021. Excluding the \$3.2 million impact of movements in foreign exchange rates, Europe SG&A expenses increased \$5.8 million, or 11.7%, due to higher employee compensation costs driven by improvements in operating performance and lower governmental support and wage subsidies.

**Other Results of Operations**

| <i>(In thousands)</i>                    | Three Months Ended<br>March 31, |          | %<br>Change |
|--|---------------------------------|----------|-------------|
|  | 2022                            | 2021     |             |
| Revenue                                  | \$ 13,477                       | \$ 9,500 | 41.9%       |
| Direct operating expenses <sup>(1)</sup> | 9,155                           | 7,977    | 14.8%       |
| SG&A expenses <sup>(1)</sup>             | 4,941                           | 5,348    | (7.6)%      |
| Segment Adjusted EBITDA                  | (619)                           | (3,825)  | 83.8%       |

<sup>(1)</sup> Includes restructuring and other costs that are excluded from Segment Adjusted EBITDA.

Other revenue increased \$4.0 million, or 41.9%, during the three months ended March 31, 2022 compared to the same period of 2021. Excluding the \$0.1 million impact of movements in foreign exchange rates, Other revenue increased \$4.1 million, or 43.3%, driven by our continued recovery from COVID-19 in Latin America.

Other direct operating expenses increased \$1.2 million, or 14.8%, during the three months ended March 31, 2022 compared to the same period of 2021. Excluding the \$0.1 million impact of movements in foreign exchange rates, Other direct operating expenses increased \$1.3 million, or 16.6%, primarily driven by higher site lease expense related to higher revenue.

Other SG&A expenses decreased \$0.4 million, or 7.6%, during the three months ended March 31, 2022 compared to the same period of 2021. Excluding the \$0.1 million impact of movements in foreign exchange rates, Other SG&A expenses decreased \$0.3 million, or 6.3%.

## LIQUIDITY AND CAPITAL RESOURCES

### Liquidity Analysis

#### *Short-Term Liquidity*

Our main cash requirements are for working capital used to fund the operations of the business, capital expenditures and debt service. We typically meet these requirements with cash on hand, internally-generated cash flow from operations and, if necessary, borrowings under our credit facilities. We believe that our current sources of funds will be sufficient to meet our cash requirements for at least the next 12 months.

#### *Long-Term Liquidity*

Our long-term future cash requirements will depend on many factors, including the growth of our business, the outcome of our restructuring plans, investments in new technologies and the pursuit and outcome of strategic transactions, including the outcome of the strategic review of our European business. In addition, we have long-term cash requirements related to the repayment of our outstanding debt, which is scheduled to mature over the next eight years. We believe that our sources of funds will be adequate to meet our cash requirements in the long-term.

However, our ability to meet these cash requirements through cash from operations will depend on our future operating results and financial performance, which are subject to significant uncertainty and may be affected by events beyond our control, including prevailing economic, financial and industry conditions as well as macro-economic events such as the war in Ukraine, continued significant inflationary pressure, rising interest rates and challenges in the supply chain. Additionally, our significant interest payment obligations reduce our financial flexibility, make us more vulnerable to changes in operating performance and economic downturns generally and reduce our liquidity over time.

We regularly consider, and enter into discussions with our lenders related to, potential financing alternatives. In the future, we may need to obtain supplemental liquidity through additional financing from banks or other lenders, public offerings or private placements of debt or equity, strategic relationships or other arrangements, or from a combination of these sources. However, there can be no assurance that financing alternatives will be available to us in sufficient amounts or on terms acceptable to us in the future due to market conditions, our financial condition, our liquidity constraints or other factors, many of which are beyond our control, and even if financing alternatives are available to us, we may not find them suitable or at reasonable interest rates. In addition, the terms of our existing or future debt agreements may restrict us from securing financing on terms that are available to us at that time or at all.

If we are unable to generate sufficient cash through our operations or obtain sources of supplemental liquidity as needed, we could face substantial liquidity problems, which could have a material adverse effect on our financial condition and on our ability to meet our obligations.

### Cash Requirements

#### *Working Capital Needs*

We utilize working capital to fund the operations of our business and have certain related contractual obligations, including commitments under site leases, other non-cancelable contracts and our restructuring plans.

#### *Site Lease Expense*

One of our largest cash requirements is for site lease costs, which includes payments for land or space used by our displays, including minimum guaranteed payments and revenue-sharing arrangements. During the three months ended March 31, 2022 and 2021, we incurred site lease expense of \$222.2 million and \$190.0 million, respectively, which are included within direct operating expenses on our Consolidated Statements of Loss. As previously described, we successfully renegotiated contracts with landlords and municipalities in both the U.S. and Europe in order to better align fixed site lease expenses with the reductions in revenue we experienced due to COVID-19. As our revenue continues to recover, we expect to receive fewer rent abatements.

#### *Restructuring Plans*

During the three months ended March 31, 2022 and 2021, we made cash expenditures for our restructuring plans to reduce headcount of \$5.9 million and \$4.6 million, respectively, and as of March 31, 2022, we had \$18.2 million of related future cash obligations. We expect to pay this liability this year, although payments may be made through the end of the second quarter of 2023 in accordance with the terms of the restructuring plan. Please refer to Note 9 to our Condensed Consolidated Financial Statements located in [Item 1](#) of Part I of this Quarterly Report on Form 10-Q for additional details.

**Capital Expenditures**

We made the following capital expenditures during the three months ended March 31, 2022 and 2021:

(In thousands)

|                            | Three Months Ended March 31, |           |
|----------------------------|------------------------------|-----------|
|                            | 2022                         | 2021      |
| Americas                   | \$ 17,812                    | \$ 5,725  |
| Europe                     | 15,205                       | 8,050     |
| Other                      | 871                          | 1,313     |
| Corporate                  | 1,921                        | 2,830     |
| Total capital expenditures | \$ 35,809                    | \$ 17,918 |

During the three months ended March 31, 2021, we reduced or deferred capital expenditures as part of our strategy to increase our liquidity and preserve and strengthen our financial flexibility given the adverse financial impacts and economic uncertainty resulting from COVID-19. As our operating performance has improved, we have increased our investment in our business through capital expenditures.

As reported within the “Proceeds from disposal of assets” line on the Consolidated Statements of Cash Flows, our cash outflows for capital expenditures in the Americas during the three months ended March 31, 2022 were offset by compensation received from local governments for the condemnation and removal of billboards in certain markets.

**Debt Service Obligations**

During the three months ended March 31, 2022 and 2021, we paid interest of \$51.6 million and \$145.2 million, respectively. The decrease was driven by timing of the semi-annual interest payments on our refinanced debt — interest payments on the CCOH 7.75% Senior Notes Due 2028 and CCOH 7.5% Senior Notes Due 2029 (together, the “new CCOH Senior Notes”) are due in the second and fourth quarters, while interest payments on the refinanced CCWH Senior Notes were due in the first and third quarters. We anticipate having cash interest payments of \$281.5 million during the remainder of the year, assuming current interest rates and that we do not refinance or incur additional debt.

Additionally, during each of the three months ended March 31, 2022 and 2021, we made \$5.0 million of principal payments on the Term Loan Facility in accordance with the terms of the Senior Secured Credit Agreement and expect to make additional principal payments totaling \$15.0 million during the remainder of the year.

Please refer to Note 4 to our Condensed Consolidated Financial Statements located in [Item 1](#) of Part I of this Quarterly Report on Form 10-Q for additional details on our outstanding long-term debt. As of March 31, 2022, we were in compliance with all of the covenants contained in our debt agreements.

**Sources of Capital and Liquidity****Cash On Hand**

As of March 31, 2022, we had \$431.9 million of cash on our balance sheet, including \$179.1 million of cash held outside the U.S. by our subsidiaries. Excess cash from our foreign operations may be transferred to our operations in the U.S. if needed to fund operations in the U.S., subject to the foreseeable cash needs of our foreign operations and restrictions in the indenture governing the CCIBV Senior Secured Notes. We could presently repatriate excess cash with minimal U.S. tax consequences, as calculated for tax law purposes, and dividend distributions from our international subsidiaries may be exempt from U.S. federal income tax.

**Cash Flow from Operations**

We have historically generated positive net cash flow from operations. However, we used net cash for operating activities during the periods in which we were negatively impacted by COVID-19 as cash paid for interest in these periods exceeded other net cash inflows from operations. During the three months ended March 31, 2022, we returned to positive operating cash flows as strong cash collections from customers, driven by improvements in revenue, exceeded aggregate cash payments to vendors, lessors, employees and lenders.

- During the three months ended March 31, 2022, net cash provided by operating activities was \$49.5 million. Higher cash collections from customers more than offset increased cash payments driven by higher site lease, employee compensation and other costs. Additionally, cash paid for interest of \$51.6 million was significantly lower than interest paid during the first quarter of the prior year due to the timing of interest payments, as previously described.



- During the three months ended March 31, 2021, net cash used for operating activities was \$124.3 million, driven by cash paid for interest of \$145.2 million. Although cash collections from customers exceeded cash payments to vendors (including site lease costs) and our employees, the net inflow was lower than usual due to the adverse impact of COVID-19 on sales and collections, which was only partially mitigated by reduced expenditures related to operating cost savings initiatives and working capital optimization, particularly around site lease costs.

#### **Credit Facilities**

We have access to a Revolving Credit Facility and Receivables-Based Credit Facility, both of which include sub-facilities for letters of credit and short-term borrowings and are scheduled to mature on August 23, 2024. The table below presents our borrowings and excess availability under our credit facilities as of March 31, 2022:

| <i>(in millions)</i>           | Revolving Credit Facility | Receivables-Based Credit Facility | Total Credit Facilities |
|--------------------------------|---------------------------|-----------------------------------|-------------------------|
| Borrowing limit <sup>(1)</sup> | \$ 175.0                  | \$ 125.0                          | \$ 300.0                |
| Borrowings outstanding         | —                         | —                                 | —                       |
| Letters of credit outstanding  | 43.2                      | 40.9                              | 84.1                    |
| Excess availability            | \$ 131.8                  | \$ 84.1                           | \$ 215.9                |

<sup>(1)</sup> The borrowing limit of the Receivables-Based Credit Facility is equal to the lesser of \$125.0 million and the borrowing base, which is calculated based on our accounts receivable balance each period in accordance with our Receivables-Based Credit Agreement.

#### **Debt Activity**

In February 2021, we issued \$1.0 billion aggregate principal amount of CCOH 7.75% Senior Notes Due 2028 and, in March 2021, used the net proceeds therefrom to redeem \$940.0 million of the CCWH Senior Notes at 104.625% of their principal amount. We did not enter into any significant debt transactions during the three months ended March 31, 2022.

In April 2022, we extended the maturity date of our €30.0 million state-guaranteed loan to June 29, 2027, with quarterly principal repayments of €1.875M due beginning in September 2023. The interest rate for periods after June 2022 is currently being negotiated with the lender, and the annual cost of the state guarantee will be 1.0% for the next two years and 2.0% for the remainder of the loan term.

#### **Debt Covenants**

In accordance with the amendments to our Senior Secured Credit Agreement made in 2020 and 2021, we were required to maintain minimum liquidity of \$150 million, including cash on hand and availability under our Receivables-Based Credit Facility and Revolving Credit Facility, through delivery of the March 31, 2022 springing financial covenant calculation. We were in compliance with this covenant as of March 31, 2022.

Additionally, the Senior Secured Credit Agreement contains a springing financial covenant, applicable solely to the Revolving Credit Facility if the balance of the Revolving Credit Facility is greater than \$0 and undrawn letters of credit exceed \$10 million, that requires compliance with a first lien leverage ratio of 7.60 to 1.00, with a step-down to 7.10 to 1.00 scheduled to commence the last day of the fiscal quarter ending September 30, 2022. Our first lien leverage ratio, which is calculated by dividing first lien debt by EBITDA (as defined by the Senior Secured Credit Agreement) (“EBITDA”) for the preceding four quarters, was 5.38 to 1.00 as of March 31, 2022. First lien debt and EBITDA are presented herein because they are material components of the calculation of the first lien leverage ratio.

**First Lien Debt**

The following table presents a calculation of our first lien debt as of March 31, 2022:

| <i>(In millions)</i>  | <b>March 31,<br/>2022</b> |
|---|---------------------------|
| Term Loan Facility  | \$ 1,950.0                |
| Revolving Credit Facility   | —                         |
| Receivables-Based Credit Facility                                   | —                         |
| Clear Channel Outdoor Holdings 5.125% Senior Secured Notes Due 2027 | 1,250.0                   |
| Other debt  | 4.0                       |
| Less: Cash and cash equivalents                                     | (431.9)                   |
| <b>First lien debt<sup>(1)</sup></b>                                | <b>\$ 2,772.1</b>         |

<sup>(1)</sup> Due to rounding, the total may not equal the sum of the line items in the table above.

**EBITDA**

As required by the definition of “EBITDA” in the Senior Secured Credit Agreement, our EBITDA for the preceding four quarters of \$514.8 million is calculated as operating income (loss) before depreciation and amortization, impairment charges and share-based compensation, further adjusted for the following: (i) interest income; (ii) charges, expenses or reserves in respect of any restructuring, relocation, redundancy or severance expense or one-time compensation charges; (iii) certain adjustments for pro forma "run rate" cost savings, operating expense reductions and other synergies related to acquisitions, dispositions and other specified transactions or related to restructuring initiatives, cost savings initiatives, entry into new contracts or other initiatives; and (iv) various other items.

The following table reflects a reconciliation of EBITDA to operating income and net cash provided by operating activities for the four quarters ended March 31, 2022:

| <i>(In millions)</i>  | <b>Four Quarters Ended<br/>March 31,<br/>2022</b> |
|---|---|
| <b>EBITDA</b> (as defined by the Senior Secured Credit Agreement)   | \$ 514.8  |
| Depreciation and amortization, impairment charges, share-based compensation and interest income   | (273.6)   |
| Charges, expenses or reserves in respect of any restructuring, relocation, redundancy or severance expense or one-time compensation charges | (38.0)  |
| Other items   | 2.0   |
| <b>Operating income<sup>(1)</sup></b>   | <b>205.1</b>                                      |
| Interest expense, net; loss on extinguishment of debt; other expense, net and income tax benefit  | (394.5)   |
| Adjustments to reconcile consolidated net loss to net cash provided by operating activities:  |   |
| Reconciling items for non-cash and non-operating activity <sup>(2)</sup>  | 688.2   |
| Changes in operating assets and liabilities   | (458.5)   |
| <b>Net cash provided by operating activities<sup>(1)</sup></b>  | <b>\$ 40.3</b>                                    |

<sup>(1)</sup> Due to rounding, the total may not equal the sum of the line items in the table above.

<sup>(2)</sup> Includes depreciation, amortization and impairment charges; non-cash operating lease expense; loss on extinguishment of debt; deferred taxes; gain on disposal of operating and other assets; foreign exchange transaction loss; share-based compensation; amortization of deferred financing charges and note discounts; credit loss expense and other reconciling items.

**CRITICAL ACCOUNTING ESTIMATES**

The preparation of our financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. There have been no material changes to the critical accounting estimates, management's judgments and assumptions and the effect if actual results differ from these assumptions described in Part II, Item 7 “Management’s Discussion and Analysis of Financial Condition and Results of Operations” of our 2021 Annual Report on Form 10-K.

## **NEW ACCOUNTING PRONOUNCEMENTS**

For a description of the expected impact of newly-issued but not yet adopted accounting pronouncements on our financial position and results of operations, please refer to Note 1 to our Condensed Consolidated Financial Statements located in [Item 1](#) of Part I of this Quarterly Report on Form 10-Q.

## **CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS**

This report contains various forward-looking statements that represent our expectations or beliefs concerning future events, including, without limitation, our future operating and financial performance, our ability to comply with the covenants in the agreements governing our indebtedness and the availability of capital and the terms thereof. Statements expressing expectations and projections with respect to future matters are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, which provides a safe harbor for forward-looking statements made by us or on our behalf. We caution that these forward-looking statements involve a number of risks and uncertainties and are subject to many variables that could impact our future performance. These statements are made on the basis of management's views and assumptions, as of the time the statements are made, regarding future events and performance. There can be no assurance, however, that management's expectations will necessarily come to pass. Actual future events and performance may differ materially from the expectations reflected in our forward-looking statements. We do not intend, nor do we undertake any duty, to update any forward-looking statements.

A wide range of factors could materially affect future developments and performance, including, but not limited to: the continued impact of the COVID-19 pandemic on our operations and on general economic conditions; the war in Ukraine and the associated global effects; risks associated with weak or uncertain global economic conditions and their impact on the level of expenditures on advertising; our ability to service our debt obligations and to fund our operations and capital expenditures; the impact of our substantial indebtedness, including the effect of our leverage on our financial position and earnings; industry conditions, including competition; our ability to obtain and renew key contracts with municipalities, transit authorities and private landlords; technological changes and innovations; shifts in population and other demographics; supply chain shortages; heightened levels of economic inflation and rising interest rates; fluctuations in operating costs; changes in labor conditions and management; regulations and consumer concerns regarding privacy and data protection; a breach of our information security measures; legislative or regulatory requirements; restrictions on out-of-home advertising of certain products; the impact of the strategic review of our European business, including a possible sale thereof; our ability to execute restructuring plans; the impact of future dispositions, acquisitions and other strategic transactions; third-party claims of intellectual property infringement, misappropriation or other violation against us or our suppliers; the risk that indemnities from iHeartMedia will not be sufficient to insure us against the full amount of certain liabilities; risks of doing business in foreign countries; fluctuations in exchange rates and currency values; volatility of our stock price; the effect of analyst or credit ratings downgrades; our ability to continue to comply with the applicable listing standards of the New York Stock Exchange; the ability of our subsidiaries to dividend or distribute funds to us in order for us to repay our debts; the restrictions contained in the agreements governing our indebtedness limiting our flexibility in operating our business; the phasing out of LIBOR; our dependence on our management team and other key individuals; continued scrutiny and changing expectations from investors, lenders, customers, government regulators and other stakeholders; and certain other factors set forth in our other filings with the SEC.

This list of factors that may affect future performance and the accuracy of forward-looking statements is illustrative and is not intended to be exhaustive. Accordingly, all forward-looking statements should be evaluated with the understanding of their inherent uncertainty.

## **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to market risks arising from changes in market rates and prices, including movements in foreign currency exchange rates, interest rates and inflation.

### **Foreign Currency Exchange Rate Risk**

We have operations in America, Europe, Singapore and Latin America. Foreign operations are measured in their local currencies, and as a result, our financial results could be affected by factors such as changes in foreign currency exchange rates or weak economic conditions in the foreign markets in which we have operations. Changes in economic or political conditions in any of the foreign countries in which we operate could result in exchange rate movement, new currency or exchange controls or other currency restrictions being imposed.

Our foreign operations reported net losses of \$51.4 million for the three months ended March 31, 2022. We estimate that a 10% increase in the value of the U.S. dollar relative to foreign currencies would have decreased our net losses for the three months ended March 31, 2022 by \$5.1 million and that a 10% decrease in the value of the U.S. dollar relative to foreign currencies would have increased our net losses for the three months ended March 31, 2022 by a corresponding amount. This analysis does not consider the implications that such currency fluctuations could have on the overall economic activity that could exist in such an environment in the U.S. or such foreign countries or on the results of operations of these foreign entities.

**Interest Rate Risk**

A portion of our long-term debt bears interest at variable rates, and as a result, our financial results are affected by changes in interest rates. As of March 31, 2022, approximately 34% of our aggregate principal amount of long-term debt bore interest at floating rates. Assuming the current level of borrowings and a 100 basis point increase in LIBOR, it is estimated that our interest expense for the three months ended March 31, 2022 would have increased by \$4.9 million.

In connection with the phasing-out of LIBOR, we are currently working with the administrative agents under our credit agreements to finalize replacement rates. At this time, we do not expect the replacement of LIBOR to result in a material impact to our financial statements. In the event of an adverse change in interest rates, management may take actions to mitigate our exposure. However, due to the uncertainty of the actions that would be taken and their possible effects, the preceding interest rate sensitivity analysis assumes no such actions. Further, the analysis does not consider the effects of the change in the level of overall economic activity that could exist in such an environment.

**Inflation Risk**

Inflation is a factor in the economies in which we do business, and we continue to seek ways to mitigate its effect. Current heightened levels of inflation may result in higher costs and decreased margins and earnings. Inflation has affected our performance in terms of higher costs for wages, salaries, materials and equipment. Although the exact impact of inflation is indeterminable, we believe we have partially offset these higher costs by increasing the effective advertising rates of most of our out-of-home display faces. In addition, our site leases, which are long-term in nature, are less impacted by short-term swings in inflation.

**ITEM 4. CONTROLS AND PROCEDURES**

As required by Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, we have carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) as of the end of the period covered by this report. Our disclosure controls and procedures are designed to provide reasonable assurance that information we are required to disclose in reports that are filed or submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure and is recorded, processed, summarized and reported within the time periods specified by the SEC. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of March 31, 2022 at the reasonable assurance level.

There were no changes in our internal control over financial reporting that occurred during the quarter ended March 31, 2022 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II – OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

For information regarding our material pending legal proceedings, please refer to Note 5 to our Condensed Consolidated Financial Statements located in [Item 1](#) of Part I of this Quarterly Report on Form 10-Q.

**ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors disclosed under Part I, Item 1A “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2021.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table sets forth our purchases of shares of our common stock made during the quarter ended March 31, 2022:

| <b>Period</b>                  | <b>Total Number of Shares Purchased<sup>(1)</sup></b> | <b>Average Price Paid per Share<sup>(1)</sup></b> | <b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b> | <b>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs</b> |
|--------------------------------|---|---|---|---|
| January 1 through January 31   | —   |   | —   | —   |
| February 1 through February 28 | 4,177   | \$ 3.00   | —   | —   |
| March 1 through March 31       | —   |   | —   | —   |
| Total                          | 4,177   | \$ 3.00   | —   | —   |

<sup>(1)</sup> The shares indicated consist of shares of our common stock tendered by employees to us during the three months ended March 31, 2022 to satisfy such employees’ tax withholding obligations in connection with the vesting and release of restricted shares, which are repurchased by us based on their fair market value on the date the relevant transaction occurs.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

| <b>Exhibit Number</b> | <b>Description</b>   |
|-----------------------|--|
| 10.1                  | <a href="#">Amended and Restated Employment Agreement, dated as of January 20, 2022, by and between Clear Channel Outdoor Holdings, Inc. and Jason A. Dilger (incorporated by reference to Exhibit 10.1 to Clear Channel Outdoor Holdings, Inc.'s Current Report on Form 8-K filed on January 21, 2022).</a> |
| 31.1*                 | <a href="#">Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>   |
| 31.2*                 | <a href="#">Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>   |
| 32.1**                | <a href="#">Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>  |
| 32.2**                | <a href="#">Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>  |
| 101.INS*              | XBRL Instance Document.  |
| 101.SCH*              | XBRL Taxonomy Extension Schema Document.   |
| 101.CAL*              | XBRL Taxonomy Extension Calculation Linkbase Document.   |
| 101.DEF*              | XBRL Taxonomy Extension Definition Linkbase Document.  |
| 101.LAB*              | XBRL Taxonomy Extension Label Linkbase Document.   |
| 101.PRE*              | XBRL Taxonomy Extension Presentation Linkbase Document.  |
| 104                   | Cover Page Interactive Data File (formatted as inline XBRL).   |

\* Filed herewith.

\*\* Furnished herewith.

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CLEAR CHANNEL OUTDOOR HOLDINGS, INC.

May 10, 2022

/s/ JASON A. DILGER  
Jason A. Dilger  
Chief Accounting Officer

EXHIBIT 31.1 – CERTIFICATION PURSUANT TO RULES 13A-14(A) AND 15D-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Scott R. Wells, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Clear Channel Outdoor Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2022

/s/ Scott R. Wells

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Scott R. Wells

Chief Executive Officer

EXHIBIT 31.2 – CERTIFICATION PURSUANT TO RULES 13A-14(A) AND 15D-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Brian D. Coleman, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Clear Channel Outdoor Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2022

/s/ BRIAN D. COLEMAN

Brian D. Coleman  
Chief Financial Officer



EXHIBIT 32.1 – CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

This certification is provided pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and accompanies the Quarterly Report on Form 10-Q for the quarter ended March 31, 2022 as filed with the Securities and Exchange Commission on the date hereof (the “Form 10-Q”) of Clear Channel Outdoor Holdings, Inc. (the “Company”). The undersigned hereby certifies that to his knowledge, the Form 10-Q fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 10, 2022

By: /s/ Scott R. Wells  
Name: Scott R. Wells  
Title: Chief Executive Officer

EXHIBIT 32.2 – CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

This certification is provided pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and accompanies the Quarterly Report on Form 10-Q for the quarter ended March 31, 2022 as filed with the Securities and Exchange Commission on the date hereof (the “Form 10-Q”) of Clear Channel Outdoor Holdings, Inc. (the “Company”). The undersigned hereby certifies that to his knowledge, the Form 10-Q fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 10, 2022

By:           /s/ BRIAN D. COLEMAN            
Name: Brian D. Coleman  
Title: Chief Financial Officer