#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **FORM 10-0**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 X FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2022

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO

> Commission File Number 001-32663

## **CLEAR CHANNEL OUTDOOR HOLDINGS, INC.**

(Exact name of registrant as specified in its charter)

# Clear Channel Outdoor

Delaware	88-0318078					
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)					
4830 North Loop 1604 West, Suite 111						
San Antonio, Texas	78249					
(Address of principal executive offices)	(Zip Code)					
(-	210) 547-8800					
(Registrant's telephone r	number, including area code)					
Securities registered pursu	aant to Section 12(b) of the Act:					

Title of Each Class	Trading Symbol(s)	Name of Exchange on Which Registered	
Common Stock, \$0.01 par value per share	CCO	New York Stock Exchange	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No 🗆

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. Large accelerated filer  $\boxtimes$  Accelerated filer  $\square$  Non-accelerated filer  $\square$  Smaller reporting company  $\square$  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🛛 No 🗵

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes  $\boxtimes$  No  $\square$ 

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class 

Common Stock, \$0.01 par value per share

Outstanding at November 3, 2022 476,055,413

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## PART I – FINANCIAL INFORMATION

## **ITEM 1. FINANCIAL STATEMENTS**

# CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES INDEX TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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## CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

counts receivable, net paid expenses ter current assets Total Current Assets PROPERTY, PLANT AND EQUIPMENT actures, net ter property, plant and equipment, net INTANGIBLE ASSETS AND GOODWILL efinite-lived permits ter intangible assets, net odwill OTHER ASSETS erating lease right-of-use assets ter assets		mber 30, 022	De	December 31, 2021	
		(Una	udited)		
	CURRENT ASSETS				
Cash and cash equivalents		\$	327,429	\$	410,767
Accounts receivable, net			551,799		643,116
Prepaid expenses			65,440		54,180
Other current assets			26,481		26,458
Total Current Assets			971,149		1,134,521
	PROPERTY, PLANT AND EQUIPMENT				
Structures, net			549,734		622,738
Other property, plant and equipment, net			205,829		204,508
	INTANGIBLE ASSETS AND GOODWILL				
Indefinite-lived permits			731,932		717,666
Other intangible assets, net			254,235		271,448
Goodwill			673,863		698,704
	OTHER ASSETS				
Operating lease right-of-use assets			1,522,135		1,567,468
Other assets			78,090		82,302
Total Assets		\$	4,986,967	\$	5,299,355
	CURRENT LIABILITIES				
Accounts payable		\$	76,548	\$	108,567
Accrued expenses			454,211		523,364
Current operating lease liabilities			279,864		316,692
Accrued interest			104,739		66,444
Deferred revenue			90,928		76,712
Current portion of long-term debt			21,007		21,165
Total Current Liabilities			1,027,297		1,112,944
	NON-CURRENT LIABILITIES				
Long-term debt			5,571,175		5,583,788
Non-current operating lease liabilities			1,299,130		1,310,917
Deferred tax liabilities, net			320,480		324,579
Other long-term liabilities			141,695		161,097
Total Liabilities			8,359,777		8,493,325
Total Liabilities Commitments and Contingencies (Note 5)			8,359,777		

STOCKHOLDERS' DEFICIT		
Noncontrolling interest	12,194	11,060
Common stock, par value \$ 0.01 per share: 2,350,000,000 shares authorized (483,135,562 shares issued as of September 30, 2022; 474,480,862 shares issued as of December 31, 2021)	4,831	4,745
Additional paid-in capital	3,539,161	3,522,367
Accumulated deficit	(6,568,638)	(6,373,349)
Accumulated other comprehensive loss	(341,795)	(350,950)
Treasury stock (7,111,940 shares held as of September 30, 2022; 3,671,788 shares held as of December 31, 2021)	(18,563)	(7,843)
Total Stockholders' Deficit	(3,372,810)	(3,193,970)
Total Liabilities and Stockholders' Deficit	\$ 4,986,967	\$ 5,299,355

See Condensed Notes to Consolidated Financial Statements

## CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF LOSS (UNAUDITED)

(In thousands, except per share data)		nths Ended aber 30,	Nine Mor Septen	 
	2022	2021	2022	2021
Revenue	\$ 602,907	\$ 596,416	\$ 1,771,975	\$ 1,498,406
Operating expenses:				
Direct operating expenses <sup>(1)</sup>	323,543	324,707	976,070	914,221
Selling, general and administrative expenses <sup>(1)</sup>	118,453	118,158	345,704	328,593
Corporate expenses <sup>(1)</sup>	37,433	41,806	120,159	113,576
Depreciation and amortization	57,846	65,600	178,830	190,019
Impairment charges	871	—	22,676	118,950
Other operating expense (income), net	3,764	(2,422)	220	(4,045)
Operating income (loss)	 60,997	48,567	128,316	 (162,908)
Interest expense, net	(92,878)	(84,276)	(262,270)	(267,211)
Loss on extinguishment of debt	—	—	—	(102,757)
Other expense, net	(27,857)	(11,973)	(60,091)	(1,788)
Loss before income taxes	 (59,738)	(47,682)	(194,045)	 (534,664)
Income tax benefit	20,958	6,894	219	36,019
Consolidated net loss	 (38,780)	(40,788)	(193,826)	(498,645)
Less amount attributable to noncontrolling interest	977	43	1,463	(881)
Net loss attributable to the Company	\$ (39,757)	\$ (40,831)	\$ (195,289)	\$ (497,764)
Net loss attributable to the Company per share of common stock — basic and diluted	\$ (0.08)	\$ (0.09)	\$ (0.41)	\$ (1.06)

<sup>(1)</sup> Excludes depreciation and amortization

See Condensed Notes to Consolidated Financial Statements

## CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (UNAUDITED)

(In thousands)	Three Mor Septen			Nine Months Ended September 30,				
	2022		2021	2022		2021		
Net loss attributable to the Company	\$ (39,757)	\$	(40,831)	\$ (195,289)	\$	(497,764)		
Other comprehensive income (loss):								
Foreign currency translation adjustments	3,669		876	9,128		(17,044)		
Reclassification adjustments	_		—	—		944		
Other comprehensive income (loss)	 3,669		876	9,128		(16,100)		
Comprehensive loss	 (36,088)		(39,955)	(186,161)		(513,864)		
Less amount attributable to noncontrolling interest	(10)		(6)	(27)		(13)		
Comprehensive loss attributable to the Company	\$ (36,078)	\$	(39,949)	\$ (186,134)	\$	(513,851)		

See Condensed Notes to Consolidated Financial Statements

## CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' DEFICIT (UNAUDITED)

	Three Months Ended September 30, 2022													
			Controlling Interest											
(In thousands, except share data)	Common Shares Issued	N	Interest		Common Stock	Ad	ditional Paid-in Capital		Accumulated Deficit		ccumulated Other mprehensive Loss	Tr	reasury Stock	Total
Balances at June 30, 2022	482,887,254	\$	11,289	\$	4,829	\$	3,533,873	\$	(6,528,881)	\$	(345,474)	\$	(17,886)	\$ (3,342,250)
Net income (loss)			977		_		_		(39,757)		_		_	(38,780)
Exercise of stock options and release of stock awards	248,308		_		2		(2)		_		_		(677)	(677)
Share-based compensation			_		_		5,290		_		_		_	5,290
Payments to noncontrolling interests			(62)		_		_		_		_		_	(62)
Other comprehensive income (loss)			(10)		_		_		_		3,679		_	3,669
Balances at September 30, 2022	483,135,562	\$	12,194	\$	4,831	\$	3,539,161	\$	(6,568,638)	\$	(341,795)	\$	(18,563)	\$ (3,372,810)

## Nine Months Ended September 30, 2022

Controlling Interest

(In thousands, except share data)	Common Shares Issued	n-controlling Interest	Common Stock	Ac	lditional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Tr	easury Stock	Total
Balances at December 31, 2021	474,480,862	\$ 11,060	\$ 4,745	\$	3,522,367	\$ (6,373,349)	\$ (350,950)	\$	(7,843)	\$ (3,193,970)
Net income (loss)		1,463	_		_	(195,289)	—		_	(193,826)
Exercise of stock options and release of stock awards	8,654,700	_	86		(86)	_	_		(10,720)	(10,720)
Share-based compensation		_	_		16,880	_	_		_	16,880
Payments to noncontrolling interests		(302)	_		_	_	_		_	(302)
Other comprehensive income (loss)		 (27)	 			 	9,155			 9,128
Balances at September 30, 2022	483,135,562	\$ 12,194	\$ 4,831	\$	3,539,161	\$ (6,568,638)	\$ (341,795)	\$	(18,563)	\$ (3,372,810)

See Condensed Notes to Consolidated Financial Statements

## CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' DEFICIT (UNAUDITED)

	Three Months Ended September 30, 2021												
			_	Controlling Interest									
		Non-controlling		Common	Additional Paid-in		Accumulated	Accumulated Other					
(In thousands, except share data)	Common Shares Issued	Interest		Stock	Capital		Deficit	Comprehensive Loss	Treasury Stock		Total		
Balances at June 30, 2021	473,835,417	\$ 9,769	\$	4,738	\$ 3,511,398	\$	(6,396,467)	\$ (375,489)	\$ (6,171)	\$	(3,252,222)		
Net income (loss)		43		_	_		(40,831)		_		(40,788)		
Exercise of stock options and release of stock awards	443,677	_		5	30		_	_	(1,486)		(1,451)		
Share-based compensation		_		_	5,874		_	_	_		5,874		
Payments to noncontrolling interests		(113)		_	_		_	_	_		(113)		
Other comprehensive income (loss)		(6)		_	_		_	882	_		876		
Balances at September 30, 2021	474,279,094	\$ 9,693	\$	4,743	\$ 3,517,302	\$	(6,437,298)	\$ (374,607)	\$ (7,657)	\$	(3,287,824)		

	Nine Months Ended September 30, 2021													
				-				0	Controlling Interest					
(In thousands, except share data)	Common Shares Issued	No	n-controlling Interest		Common Stock	Ad	lditional Paid-in Capital		Accumulated Deficit		ccumulated Other omprehensive Loss	Tre	asury Stock	Total
Balances at December 31, 2020	468,703,164	\$	10,855	\$	4,687	\$	3,502,991	\$	(5,939,534)	\$	(358,520)	\$	(3,081)	\$ (2,782,602)
Net loss			(881)		_		_		(497,764)		_		_	(498,645)
Exercise of stock options and release of stock awards	5,575,930		_		56		(20)		_		_		(4,576)	(4,540)
Share-based compensation			_		_		14,331		_		_		_	14,331
Payments to noncontrolling interests			(268)		_		_		_		_		_	(268)
Other comprehensive loss			(13)		_		_		_		(16,087)		_	(16,100)
Balances at September 30, 2021	474,279,094	\$	9,693	\$	4,743	\$	3,517,302	\$	(6,437,298)	\$	(374,607)	\$	(7,657)	\$ (3,287,824)

See Condensed Notes to Consolidated Financial Statements

#### CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(In thousands)	. <u></u>	Nine Months Ended Sep	· ·		
		2022	2021		
Cash flows from operating activities:					
Consolidated net loss	\$	(193,826) \$	(498,645		
Reconciling items:					
Depreciation, amortization and impairment charges		201,506	308,96		
Non-cash operating lease expense		250,710	273,33		
Loss on extinguishment of debt		_	102,75		
Deferred taxes		(4,677)	(30,28		
Share-based compensation		16,880	14,33		
Gain on disposal of operating and other assets, net		(12,598)	(4,69)		
Foreign exchange transaction loss		63,003	3,45		
Other reconciling items, net		7,050	5,72		
Changes in operating assets and liabilities:					
Decrease (increase) in accounts receivable		51,713	(59,05		
Increase in prepaid expenses and other operating assets		(31,308)	(8,08		
Increase (decrease) in accounts payable and accrued expenses		(34,527)	28,50		
Decrease in operating lease liabilities		(259,415)	(291,14		
Increase (decrease) in accrued interest		38,495	(5,88		
Increase in deferred revenue		15,061	12,10		
Increase (decrease) in other operating liabilities		5,921	(5,65		
Net cash provided by (used for) operating activities		113,988	(154,27)		
Cash flows from investing activities:					
Capital expenditures		(124,418)	(82,43		
Asset acquisitions		(51,995)	(3,28		
Proceeds from disposal of assets		20,785	5,67		
Other investing activities, net		136	61		
Net cash used for investing activities		(155,492)	(79,43		
Cash flows from financing activities:		(155,152)	(1),13		
Proceeds from long-term debt		_	2,085,57		
Payments on long-term debt		(16,125)	(2,005,905		
Debt issuance costs		(10,120)	(24,43)		
Taxes paid related to net share settlement of equity awards		(10,720)	(4,57)		
Other financing activities, net		(302)	(35)		
Net cash provided by (used for) financing activities		(27,147)	50,29		
Effect of exchange rate changes on cash, cash equivalents and restricted cash		(13,189)	(2,80		
Net decrease in cash, cash equivalents and restricted cash		(81,840)	(186,22)		
Cash, cash equivalents and restricted cash at beginning of period		419,971	795,06		
	0		,		
Cash, cash equivalents and restricted cash at end of period	\$	338,131 \$	608,83		
Supplemental disclosures:					
Cash paid for interest	\$	217,816 \$	264,38		
Cash paid for income taxes, net of refunds	\$	3,824 \$	3,533		

See Condensed Notes to Consolidated Financial Statements

#### CLEAR CHANNEL OUTDOOR HOLDINGS, INC. AND SUBSIDIARIES CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## NOTE 1 – BASIS OF PRESENTATION

#### **Preparation of Interim Financial Statements**

The consolidated financial statements include the accounts of Clear Channel Outdoor Holdings, Inc. and its subsidiaries, as well as entities in which the Company has a controlling financial interest or for which the Company is the primary beneficiary. Intercompany transactions have been eliminated in consolidation. All references in this Quarterly Report on Form 10-Q to the "Company," "we," "us" and "our" refer to Clear Channel Outdoor Holdings, Inc. and its consolidated subsidiaries.

The accompanying consolidated financial statements were prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC") and, in the opinion of management, include all normal and recurring adjustments necessary to present fairly the results of the interim periods shown. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") have been condensed or omitted pursuant to such SEC rules and regulations. Management believes that the disclosures made are adequate to make the information presented not misleading. Due to seasonality and other factors, the results for the interim periods may not be indicative of results for the full year. The financial statements contained herein should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's 2021 Annual Report on Form 10-K, filed with the SEC on February 24, 2022.

Certain prior period amounts in the Consolidated Statement of Cash Flows have been reclassified to conform to the 2022 presentation.

#### **Use of Estimates**

The Company's consolidated financial statements presented herein reflect estimates and assumptions made by management that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and reported amounts of revenue and expenses during the periods presented. Such estimates and assumptions affect, among other things, the Company's goodwill, long-lived assets and indefinite-lived intangible assets; operating lease right-of-use assets and operating lease liabilities; assessment of the annual effective tax rate; valuation of deferred income taxes and income tax contingencies; defined-benefit plan obligations; the allowance for credit losses; assessment of lease and non-lease contract expenses; measurement of compensation cost for bonus and other compensation plans; and litigation accruals.

#### Asset Acquisitions

During the nine months ended September 30, 2022, the Company completed several acquisitions of out-of-home advertising assets, which included permits, land, permanent easements and digital billboard structures, for total cash consideration of \$52.0 million.

## New Accounting Pronouncements Not Yet Adopted

#### Reference Rate Reform

For the last several years, there has been an ongoing effort amongst regulators, standard setters, financial institutions and other market participants to replace interbank offered rates, including the London Interbank Offered Rate ("LIBOR"), with alternative reference rates. In the United States ("U.S."), the Alternative Reference Rates Committee has formally recommended forward-looking Secured Overnight Financing Rate term rates as the replacement for USD LIBOR, while various other risk-free rates have been selected to replace LIBOR for other currencies. After December 31, 2021, the ICE Benchmark Administration, LIBOR's administrator, ceased publication of certain LIBOR rates, and the remaining USD LIBOR rates will be published through June 30, 2023. The Company will continue to work with the administrative agents of its Senior Secured Credit Facilities and Receivables-Based Credit Facility to agree on replacement rates but does not expect the replacement of LIBOR to result in a material impact on its consolidated financial statements.

In March 2020, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") 2020-04, *Facilitation of the Effects of Reference Rate Reform on Financial Reporting*, in order to ease the potential burden of accounting for reference rate reform initiatives. The update provides temporary optional expedients and exceptions for applying GAAP contract modification accounting to contracts and other transactions affected by reference rate reform if certain criteria are met and may be applied through December 31, 2022. The Company is assessing whether it will use these optional expedients and exceptions but does not expect adoption of this guidance to have a material impact on the Company's consolidated financial statements or disclosures. The Company will continue to monitor and assess regulatory developments during the transition period.



#### ASU 2021-10

In November 2021, the FASB issued ASU 2021-10, *Disclosures by Business Entities about Government Assistance*, which requires disclosures that increase the transparency of certain transactions with governments. The amendments in this ASU are effective for annual periods beginning after December 15, 2021 and may be applied prospectively or retrospectively. The Company does not expect to be materially impacted by the implementation of this ASU.

#### NOTE 2 – SEGMENT DATA

The Company has two reportable segments, which it believes best reflect how the Company is currently managed: Americas and Europe. The Americas segment consists of operations primarily in the U.S., and the Europe segment consists of operations in Europe and Singapore. The Company's remaining operating segment, Latin America, does not meet the quantitative threshold to qualify as a reportable segment and is disclosed as "Other" herein. Each segment provides out-of-home advertising services in its respective geographic region using various digital and traditional display types, consisting primarily of billboards, street furniture displays and transit displays.

Segment Adjusted EBITDA is the profitability metric reported to the Company's Chief Operating Decision Maker ("CODM") for purposes of making decisions about allocation of resources to, and assessing performance of, each reportable segment. Segment Adjusted EBITDA is calculated as revenue less direct operating expenses and selling, general and administrative expenses, excluding restructuring and other costs, which are defined as costs associated with cost-saving initiatives such as severance, consulting and termination costs and other special costs. Segment information for total assets is not presented as this information is not used by the Company's CODM in measuring segment performance or allocating resources between the Company's segments.

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The following table presents the Company's reportable segment results for the three and nine months ended September 30, 2022 and 2021:

(In thousands)	Th	ee Months En	ded S	eptember 30,	 Nine Months End	nded September 30,		
		2022		2021	2022		2021	
Revenue								
Americas	\$	346,519	\$	319,020	\$ 987,790	\$	802,524	
Europe		239,197		262,568	736,616		659,216	
Other		17,191		14,828	47,569		36,666	
Total	\$	602,907	\$	596,416	\$ 1,771,975	\$	1,498,406	
Capital Expenditures								
Americas	\$	21,584	\$	15,857	\$ 69,620	\$	39,988	
Europe		16,856		12,992	43,590		30,298	
Other		1,106		862	2,212		3,082	
Corporate		3,764		2,961	8,996		9,070	
Total	\$	43,310	\$	32,672	\$ 124,418	\$	82,438	
Segment Adjusted EBITDA								
Americas	\$	144,739	\$	139,086	\$ 403,829	\$	330,527	
Europe		15,095		31,271	45,863		(34,614)	
Other		2,598		425	3,689		(4,321)	
Total	\$	162,432	\$	170,782	\$ 453,381	\$	291,592	
Reconciliation of Segment Adjusted EBITDA to Consolidated Net Loss Before Income Taxes								
Segment Adjusted EBITDA	\$	162,432	\$	170,782	\$ 453,381	\$	291,592	
Less reconciling items:								
Corporate expenses <sup>(1)</sup>		37,433		41,806	120,159		113,576	
Depreciation and amortization		57,846		65,600	178,830		190,019	
Impairment charges		871		—	22,676		118,950	
Restructuring and other costs <sup>(2)</sup>		1,521		17,231	3,180		36,000	
Other operating expense (income), net		3,764		(2,422)	220		(4,045)	
Interest expense, net		92,878		84,276	262,270		267,211	
Other reconciling items <sup>(3)</sup>		27,857		11,973	 60,091		104,545	
Consolidated net loss before income taxes	\$	(59,738)	\$	(47,682)	\$ (194,045)	\$	(534,664)	

(1) Corporate expenses include expenses related to infrastructure and support, including information technology, human resources, legal, finance and administrative functions of each of the Company's reportable segments, as well as overall executive, administrative and support functions. Share-based payments and certain restructuring and other costs are recorded in corporate expenses.

(2) The restructuring and other costs line item in this reconciliation excludes those restructuring and other costs related to corporate functions, which are included within the Corporate expenses line item.

<sup>(3)</sup> Other reconciling items includes Loss on extinguishment of debt and Other expense, net.

## NOTE 3 – REVENUE

The Company generates revenue primarily from the sale of advertising space on printed and digital out-of-home advertising displays. Certain of these revenue transactions are considered leases for accounting purposes as the contracts convey to customers the right to control the use of the Company's advertising displays for a period of time. The Company accounts for revenue from leases in accordance with the lease accounting guidance under Accounting Standards Codification ("ASC") Topic 842. All remaining revenue transactions are accounted for as revenue from contracts with customers under ASC Topic 606.



## **Disaggregation of Revenue**

The following table shows revenue from contracts with customers, revenue from leases and total revenue, disaggregated by segment, for the three and nine months ended September 30, 2022 and 2021:

(In thousands)	Revenue from contracts with customers	Revenue from leases	Total Revenue
Three Months Ended September 30, 2022	 		 
Americas <sup>(1)</sup>	\$ 174,478	\$ 172,041	\$ 346,519
Europe	218,231	20,966	239,197
Other	14,196	2,995	17,191
Total	\$ 406,905	\$ 196,002	\$ 602,907
Three Months Ended September 30, 2021			
Americas <sup>(1)</sup>	\$ 154,843	\$ 164,177	\$ 319,020
Europe	235,082	27,486	262,568
Other	11,994	2,834	14,828
Total	\$ 401,919	\$ 194,497	\$ 596,416
Nine Months Ended September 30, 2022			
Americas <sup>(1)</sup>	\$ 496,234	\$ 491,556	\$ 987,790
Europe	672,113	64,503	736,616
Other	38,307	9,262	47,569
Total	\$ 1,206,654	\$ 565,321	\$ 1,771,975
Nine Months Ended September 30, 2021			
Americas <sup>(1)</sup>	\$ 370,815	\$ 431,709	\$ 802,524
Europe	584,937	74,279	659,216
Other	29,849	6,817	36,666
Total	\$ 985,601	\$ 512,805	\$ 1,498,406

(1) Americas total revenue for the three months ended September 30, 2022 and 2021 includes revenue from transit displays of \$66.1 million and \$45.7 million, respectively, including revenue from airport displays of \$62.3 million and \$43.0 million, respectively. Americas total revenue for the nine months ended September 30, 2022 and 2021 includes revenue from transit displays of \$190.2 million and \$94.1 million, respectively, including revenue from airport displays of \$179.3 million and \$87.1 million, respectively.

## **Revenue from Contracts with Customers**

The following tables show the Company's beginning and ending accounts receivable and deferred revenue balances from contracts with customers:

	Three Months En	ded S	September 30,		Nine Months End	ied S	beptember 30,
(In thousands)	 2022	2021		2022			2021
Accounts receivable, net of allowance, from contracts with customers:							
Beginning balance	\$ 433,626	\$	346,306	\$	492,706	\$	349,799
Ending balance	404,082		390,053		404,082		390,053
Deferred revenue from contracts with customers:							
Beginning balance	\$ 54,617	\$	50,067	\$	42,016	\$	37,712
Ending balance	53,326		53,916		53,326		53,916

During the three months ended September 30, 2022 and 2021, respectively, the Company recognized \$44.3 million and \$42.9 million of revenue that was included in the deferred revenue from contracts with customers balance at the beginning of the respective quarter. During the nine months ended September 30, 2022 and 2021, respectively, the Company recognized \$39.6 million and \$36.8 million of revenue that was included in the deferred revenue from contracts with customers balance at the beginning of the respective year.

The Company's contracts with customers generally have terms of one year or less. However, as of September 30, 2022, the Company expects to recognize \$88.1 million of revenue in future periods for remaining performance obligations from current contracts with customers that have an original expected duration of greater than one year, with the majority of this amount to be recognized over the next five years.

## NOTE 4 – LONG-TERM DEBT

Long-term debt outstanding as of September 30, 2022 and December 31, 2021 consisted of the following:

(In thousands)	Se	ptember 30, 2022	nber 31, 021
Term Loan Facility <sup>(1)</sup>	\$	1,940,000	\$ 1,955,000
Revolving Credit Facility		_	
Receivables-Based Credit Facility			
Clear Channel Outdoor Holdings 5.125% Senior Secured Notes Due 2027		1,250,000	1,250,000
Clear Channel Outdoor Holdings 7.75% Senior Notes Due 2028		1,000,000	1,000,000
Clear Channel Outdoor Holdings 7.5% Senior Notes Due 2029		1,050,000	1,050,000
Clear Channel International B.V. 6.625% Senior Secured Notes Due 2025		375,000	375,000
Other debt <sup>(2)</sup>		32,774	39,006
Original issue discount		(5,947)	(6,976)
Long-term debt fees		(49,645)	(57,077)
Total debt		5,592,182	5,604,953
Less: Current portion		21,007	21,165
Total long-term debt	\$	5,571,175	\$ 5,583,788

<sup>(1)</sup> During the nine months ended September 30, 2022, the Company paid \$15.0 million of the outstanding principal on the Term Loan Facility in accordance with the terms of the senior secured credit agreement (the "Senior Secured Credit Agreement") governing the Senior Secured Credit Facilities, which consist of the Term Loan Facility and the Revolving Credit Facility.

(2) Other debt includes finance leases and various borrowings utilized for general operating purposes, including a state-guaranteed loan with a third-party lender of €30.0 million, or approximately \$29.4 million at current exchange rates. In April 2022, as permitted under the terms of the loan agreement, the Company elected to extend the loan's maturity date to June 29, 2027, with quarterly principal repayments of €1.875 million due beginning in September 2023. This loan did not originally bear interest, but effective June 29, 2022, the annual interest rate is 0.7%. Additionally, in June 2022, the Company paid a fee relating to the state guarantee equal to 0.5% of the outstanding amount of the loan. Effective June 29, 2022, the annual cost of the state guarantee is 1.0% of the outstanding loan amount through June 29, 2024 and 2.0% of the outstanding loan amount for the remainder of the loan term.

The aggregate market value of the Company's debt based on market prices for which quotes were available was approximately \$4.7 billion and \$5.9 billion as of September 30, 2022 and December 31, 2021, respectively. Under the fair value hierarchy established by ASC 820-10-35, the inputs used to determine the market value of the Company's debt are classified as Level 1.

As of September 30, 2022, the Company was in compliance with all covenants contained in its debt agreements.

#### Letters of Credit, Surety Bonds and Guarantees

As of September 30, 2022, the Company had \$43.2 million of letters of credit outstanding under its Revolving Credit Facility, resulting in \$131.8 million of remaining excess availability, and \$41.5 million of letters of credit outstanding under its Receivables-Based Credit Facility, resulting in \$83.5 million of excess availability. Additionally, as of September 30, 2022, the Company had \$82.5 million and \$26.4 million of surety bonds and bank guarantees outstanding, respectively, a portion of which was supported by \$8.3 million of cash collateral. These letters of credit, surety bonds and bank guarantees relate to various operational matters, including insurance, bid, concession and performance bonds, as well as other items.



#### NOTE 5 – COMMITMENTS AND CONTINGENCIES

#### Legal Proceedings

The Company and its subsidiaries are involved in certain legal proceedings arising in the ordinary course of business and, as required, have accrued an estimate of the probable costs for the resolution of those claims for which the occurrence of loss is probable and the amount can be reasonably estimated. These estimates have been developed in consultation with counsel and are based upon an analysis of potential results, assuming a combination of litigation and settlement strategies. It is possible, however, that future results of operations for any particular period could be materially affected by changes in the Company's assumptions or the effectiveness of its strategies related to these proceedings. Additionally, due to the inherent uncertainty of litigation, there can be no assurance that the resolution of any particular claim or proceeding would not have a material adverse effect on the Company's financial condition or results of operations.

Although the Company is involved in a variety of legal proceedings in the ordinary course of business, a large portion of the Company's litigation arises in the following contexts: commercial disputes, employment and benefits related claims, land use and zoning disputes, governmental fines, intellectual property claims and tax disputes.

#### **China Investigation**

Two former employees of Clear Media Limited ("Clear Media"), a former indirect, non-wholly-owned subsidiary of the Company, have been convicted in China of certain crimes, including the crime of misappropriation of Clear Media funds, and sentenced to imprisonment. The Company is not aware of any litigation, claim or assessment pending against the Company in relation to this proceeding.

The Company advised both the SEC and the U.S. Department of Justice (the "DOJ") of the investigation of Clear Media and is cooperating to provide documents, interviews and information to these agencies. Subsequent to the announcement that the Company was considering a strategic review of its stake in Clear Media, in March 2020, Clear Channel Outdoor Holdings, Inc. received a subpoena from the staff of the SEC and a Grand Jury subpoena from the U.S. Attorney's Office for the Eastern District of New York, both in connection with the previously disclosed investigations. On April 28, 2020, the Company tendered the shares representing its 50.91% stake in Clear Media to Ever Harmonic Global Limited ("Ever Harmonic"), a special-purpose vehicle wholly-owned by a consortium of investors, which includes the chief executive officer and an executive director of Clear Media, and on May 14, 2020, the Company received the final proceeds of the sale. In connection with the sale of its shares in Clear Media, the Company entered into an Investigation Support Agreement with Clear Media and Ever Harmonic that required Clear Media, if requested by the SEC and/or the DOJ, to use reasonable efforts to timely provide relevant factual information to the SEC and/or the DOJ, among other obligations. The Investigation and Litigation Support Agreement expired in March 2022.

In connection with its investigation, the SEC has also requested information regarding the Company's historical oversight of its business in Italy and the misstatements and related forensic investigation. The Company is cooperating to provide documents and information responsive to the SEC's inquiries and is voluntarily sharing the documents and information with the DOJ.

The SEC and DOJ investigation could implicate the books and records, internal controls and anti-bribery provisions of the U.S. Foreign Corrupt Practices Act, which statute and regulations provide for potential monetary penalties as well as criminal and civil sanctions. As previously disclosed, the Company is meeting with these agencies to engage in discussions about potential resolution of these matters, including potential settlement. Based on the discussions to date, the Company recorded an estimated liability during the first quarter of 2022 to account for a potential resolution of these matters. However, at this time, the Company cannot predict the eventual scope, duration or outcome of these discussions, including whether a settlement will be reached, the amount of any potential monetary payments or the scope of injunctive or other relief, the results of which may be materially adverse to the Company, its financial condition and its results of operations. At this time, the Company is unable to reasonably estimate, or provide any assurance regarding, the amount of any potential to this investigation.



## NOTE 6 - INCOME TAXES

## Income Tax Benefit

The Company's income tax benefit for the three and nine months ended September 30, 2022 and 2021 consisted of the following components:

(In thousands)	Three Months En	ded Sep	otember 30,	Nine Months Ended September 30,						
	 2022		2021		2022		2021			
Current tax benefit (expense)	\$ (1,438)	\$	4,713	\$	(4,458)	\$	5,734			
Deferred tax benefit	22,396		2,181		4,677		30,285			
Income tax benefit	\$ 20,958	\$	6,894	\$	219	\$	36,019			

The effective tax rates for the three and nine months ended September 30, 2022 were35.1% and 0.1%, respectively, compared to 14.5% and 6.7% for the three and nine months ended September 30, 2021, respectively. These rates were primarily impacted by the valuation allowance recorded against current period deferred tax assets resulting from losses and interest expense carryforwards in the U.S. and certain foreign jurisdictions due to uncertainty regarding the Company's ability to realize those assets in future periods.

### NOTE 7 - PROPERTY, PLANT AND EQUIPMENT

The Company's property, plant and equipment consisted of the following classes of assets as of September 30, 2022 and December 31, 2021:

(In thousands)	September 30, 2022		December 31, 2021
Structures <sup>(1)</sup>	\$ 2,295,13	2 \$	2,356,245
Furniture and other equipment	234,93	9	251,084
Land, buildings and improvements <sup>(1)</sup>	148,19	4	146,064
Construction in progress	60,63	1	54,361
Property, plant and equipment, gross	2,738,89	5	2,807,754
Less: Accumulated depreciation	(1,983,33	3)	(1,980,508)
Property, plant and equipment, net	\$ 755,56	3 \$	827,246

(1) During the nine months ended September 30, 2022, the Company acquired \$2.3 million of billboard structures and \$6.3 million of land as part of asset acquisitions.

## NOTE 8 – INTANGIBLE ASSETS AND GOODWILL

## Intangible Assets

The following table presents the gross carrying amount and accumulated amortization for each major class of intangible assets as of September 30, 2022 and December 31, 2021:

(In thousands)		Septembe	r 30	, 2022		December 31, 2021			
	Gr	Gross Carrying Amount		Accumulated Amortization	Gross Carrying Amount			Accumulated Amortization	
Indefinite-lived permits <sup>(1)</sup>	\$	731,932	\$	_	\$	717,666	\$	—	
Transit, street furniture and other outdoor contractual rights		413,451		(374,761)		446,976		(397,778)	
Permanent easements <sup>(1)</sup>		160,687		—		161,079			
Trademarks		83,569		(28,807)		83,569		(22,560)	
Other		1,152		(1,056)		1,307		(1,145)	
Total intangible assets	\$	1,390,791	\$	(404,624)	\$	1,410,597	\$	(421,483)	

(1) During the nine months ended September 30, 2022, the Company acquired \$39.6 million of permits and \$3.8 million of permanent easements as part of asset acquisitions.



The Company performs its annual impairment test for indefinite-lived intangible assets as of July 1 of each year and more frequently as events or changes in circumstances warrant, as described in the Company's 2021 Annual Report on Form 10-K.

- During the second quarter of 2022, the Company tested certain of its indefinite-lived permits for impairment due to rising interest rates and inflation, resulting in an impairment charge of \$21.8 million. Additionally, the Company's annual impairment test as of July 1, 2022 resulted in an impairment charge of \$0.9 million related to its permanent easements during the third quarter of 2022.
- During the first quarter of 2021, the Company tested its indefinite-lived permits for impairment due to an increase in the discount rate, resulting in an impairment charge of \$119.0 million. The Company's annual impairment test as of July 1, 2021 did not result in any additional impairment.

#### Goodwill

The following table presents changes in the goodwill balance for the Company's segments during the nine months ended September 30, 2022:

(In thousands)	 Americas	 Europe	 Other	 Consolidated
Balance as of December 31, 2021 <sup>(1)</sup>	\$ 507,819	\$ 190,885	\$ _	\$ 698,704
Foreign currency impact	 —	 (24,841)	 —	 (24,841)
Balance as of September 30, 2022	\$ 507,819	\$ 166,044	\$ 	\$ 673,863

(1) The balance at December 31, 2021 is net of cumulative impairments of \$2.6 billion, \$191.4 million and \$90.4 million for Americas, Europe and Other, respectively.

The Company performs its annual impairment test for goodwill as of July 1 of each year as described in the Company's 2021 Annual Report on Form 10-K.No goodwill impairment was recognized during the nine months ended September 30, 2022 or 2021.

#### NOTE 9 - COST-SAVINGS INITIATIVES

### **Restructuring Plan to Reduce Headcount**

During 2020, the Company committed to a restructuring plan to reduce headcount in its Europe segment, upon which it continued to execute through the fourth quarter of 2021 when the impacted employees were terminated. In 2022, it was determined that certain costs would be less than previously estimated due to former employees no longer being eligible for severance upon finding alternative employment in accordance with the terms of the restructuring plan, resulting in a net reversal of these costs during the period. Remaining costs associated with this restructuring plan are not expected to be significant.

The following table presents net costs incurred (reversed) in the Company's Europe segment in connection with this restructuring plan during the three and nine months ended September 30, 2022 and 2021 and since the plan was initiated:

(In thousands)	Thr	ee Months En	September 30,		Nine Months End	Total to date				
	2	2022	2021			2022	2021			September 30, 2022
Costs incurred (reversed) in Europe segment, net:										
Direct operating expenses <sup>(1)</sup>	\$	(86)	\$	7,984	\$	(239)	\$	17,119	\$	16,458
Selling, general and administrative expenses <sup>(1)</sup>		872		8,322		1,405		16,398		23,867
Total charges, net	\$	786	\$	16,306	\$	1,166	\$	33,517	\$	40,325

<sup>(1)</sup> Costs are categorized as Restructuring and other costs and are therefore excluded from Segment Adjusted EBITDA.

Additionally, the Company recognized corporate costs related to this restructuring plan of \$1.1 million during the nine months ended September 30, 2021. During the nine months ended September 30, 2022, the Company reversed \$0.5 million of these costs.



As of September 30, 2022, the total liability related to this restructuring plan was \$0.1 million. The Company expects to pay most of this balance by the end of the second quarter of 2023. The following table presents changes in this liability balance during the nine months ended September 30, 2022:

(In thousands)	Europe	Corporate	Total
Liability balance as of December 31, 2021	\$ 23,860	\$ 456	\$ 24,316
Costs incurred (reversed), net <sup>(1)</sup>	1,166	(456)	710
Costs paid or otherwise settled	(11,209)	—	(11,209)
Foreign currency impact	(3,749)		(3,749)
Liability balance as of September 30, 2022	\$ 10,068	\$ 	\$ 10,068

<sup>(1)</sup> Substantially all costs related to this restructuring plan were severance benefits and related costs.

#### **Other Restructuring Costs**

In addition, the Company has incurred restructuring costs associated with various other cost-savings initiatives outside of the aforementioned restructuring plan, primarily related to one-time termination benefits, including corporate costs of \$0.8 million and \$0.2 million during the three months ended September 30, 2022 and 2021, respectively, and \$3.1 million and \$1.7 million during the nine months ended September 30, 2022 and 2021, respectively, as well as additional restructuring costs (reversals) in Europe of \$(0.1) million and \$0.3 million during the three months ended September 30, 2022 and 2021, respectively, and \$0.3 million and \$0.4 million during the nine months ended September 30, 2022 and 2021, respectively, and \$0.3 million and \$0.4 million during the nine months ended September 30, 2022 and 2021, respectively, and \$0.3 million and \$0.4 million during the nine months ended September 30, 2022 and 2021, respectively, and \$0.3 million and \$0.4 million during the nine months ended September 30, 2022 and 2021, respectively, and \$0.3 million and \$0.4 million during the nine months ended September 30, 2022 and 2021, respectively, and \$0.4 million during the nine months ended September 30, 2022 and 2021, respectively, and \$0.3 million and \$0.4 million during the nine months ended September 30, 2022 and 2021, respectively. As of September 30, 2022, the total remaining liability related to these other cost-savings initiatives was approximately \$2.9 million and is expected to be paid through the first half of 2023.

#### NOTE 10 - NET LOSS PER SHARE

The following table presents the computation of net loss per share for the three and nine months ended September 30, 2022 and 2021:

(In thousands, except per share data)	Three Montl Septembe		Nine Mon Septem	
	2022	2021	2022	2021
Numerator:				
Net loss attributable to the Company - common shares	\$ (39,757) \$	\$ (40,831)	\$ (195,289)	\$ (497,764)
Denominator:				
Weighted average common shares outstanding – basic	475,612	469,234	473,787	467,994
Weighted average common shares outstanding - diluted	475,612	469,234	473,787	467,994
Net loss attributable to the Company per share of common stock:				
Basic	\$ (0.08) \$	\$ (0.09)	\$ (0.41)	\$ (1.06)
Diluted	\$ (0.08) \$	\$ (0.09)	\$ (0.41)	\$ (1.06)

Outstanding equity awards of 24.2 million and 27.9 million shares for the three months ended September 30, 2022 and 2021, respectively, and 25.5 million for the nine months ended September 30, 2022 and 2021, respectively, were not included in the computation of diluted earnings per share because to do so would have been antidilutive.

## NOTE 11 — OTHER INFORMATION

## **Restricted Cash**

The following table reconciles cash and cash equivalents reported in the Consolidated Balance Sheets to the cash, cash equivalents and restricted cash reported in the Consolidated Statements of Cash Flows:

(In thousands)	S	eptember 30, 2022	Ι	December 31, 2021
Cash and cash equivalents in the Balance Sheet	\$	327,429	\$	410,767
Restricted cash included in:				
Other current assets		2,506		1,685
Other assets		8,196		7,519
Total cash, cash equivalents and restricted cash in the Statement of Cash Flows	\$	338,131	\$	419,971

## Accounts Receivable and Allowance for Credit Losses

The following table discloses the components of "Accounts receivable, net," as reported in the Consolidated Balance Sheets:

(In thousands)	S	September 30, 2022	December 31, 2021
Accounts receivable	\$	573,139	\$ 666,888
Less: Allowance for credit losses		(21,340)	(23,772)
Accounts receivable, net	\$	551,799	\$ 643,116

Credit loss expense (reversal) related to accounts receivable was \$2.5 million and \$(0.3) million during the three months ended September 30, 2022 and 2021, respectively, and \$3.3 million and \$(3.4) million during the nine months ended September 30, 2022 and 2021, respectively.

#### Other Comprehensive Income (Loss)

There were no significant changes in deferred income tax liabilities resulting from adjustments to other comprehensive income (loss) during the three and nine months ended September 30, 2022 and 2021.

## **Share-Based Compensation**

On May 4, 2022, the Compensation Committee of the Company's Board of Directors approved grants of 5.2 million restricted stock units ("RSUs") and 1.8 million performance stock units ("PSUs") to certain of its employees.

- The RSUs generally vest in three equal annual installments on each of April 1, 2023, April 1, 2024 and April 1, 2025, provided that the recipient is still employed by, or
  providing services to, the Company on each such vesting date.
- The PSUs will vest and become earned based on the achievement of the Company's total shareholder return relative to the Company's peer group (the "Relative TSR") over a performance period commencing on April 1, 2022 and ending on March 31, 2025 (the "Performance Period"). If the Company achieves Relative TSR at the 90<sup>th</sup> percentile or higher, the PSUs will be earned at 150% of the target number of shares; if the Company achieves Relative TSR at the 60<sup>th</sup> percentile, the PSUs will be earned at 100% of the target number of shares; and if the Company achieves Relative TSR at the 30<sup>th</sup> percentile, the PSUs will be earned at50% of the target number of shares; and if the Company achieves Relative TSR below the 30<sup>th</sup> percentile, no PSUs will be earned. To the extent Relative TSR is between achievement levels, the portion of the PSUs that is earned will be determined using straight-line interpolation. Notwithstanding the foregoing, to the extent the Company's absolute total shareholder return over the Performance Period is less than 0%, the maximum payout shall not be greater than 100% of the target number of shares. The PSUs are considered market-condition awards pursuant to ASC Topic 260, *Earnings Per Share*.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis of our financial condition and results of operations (the "MD&A") should be read in conjunction with the condensed consolidated financial statements and related notes contained in <u>Item 1</u> of Part I of this Quarterly Report on Form 10-Q and the Company's 2021 Annual Report on Form 10-K. All references in this Quarterly Report on Form 10-Q to the "Company," "we," "us" and "our" refer to Clear Channel Outdoor Holdings, Inc. and its consolidated subsidiaries.

The MD&A is organized as follows:

- Overview Discussion of the nature, key developments and trends of our business in order to provide context for the remainder of this MD&A.
- <u>Results of Operations</u> Analysis of our financial results of operations at the consolidated and segment levels.
- Liquidity and Capital Resources Analysis of our short- and long-term liquidity and discussion of our material cash requirements and the anticipated sources of funds needed to satisfy such requirements.
- <u>Critical Accounting Estimates</u> Discussion of our material accounting estimates that involve a significant level of estimation uncertainty, which we believe are most important to understanding the assumptions and judgments incorporated in our consolidated financial statements.

This discussion contains forward-looking statements that are subject to risks and uncertainties, and actual results may differ materially from those contained in any forward-looking statements. See "Cautionary Statement Concerning Forward-Looking Statements" contained at the end of this MD&A.

## **OVERVIEW**

## **Description of Our Business and Segments**

Our revenue is derived from selling advertising space on the displays we own or operate in key markets worldwide. We have two reportable business segments, which we believe reflect how the Company is currently managed: Americas, which consists of operations primarily in the U.S., and Europe, which consists of operations in Europe and Singapore. Our remaining operating segment of Latin America does not meet the quantitative threshold to qualify as a reportable segment and is disclosed as "Other" herein. Each segment provides out-of-home advertising services in its respective geographic region using various digital and traditional display types.

In December 2021, our Board of Directors authorized a review of strategic alternatives for our European business, including a possible sale. Most recently, our Board of Directors authorized us to focus the strategic review on the potential disposal of certain of our lower-margin European assets (and/or other European assets of lower priority to our European business on the whole), while retaining, for now, our higher-margin European assets, which are performing well. However, there can be no assurance that this strategic review will result in any transaction(s) or particular outcome(s). We have not set a timetable for completion of this strategic review, may suspend the process at any time and do not intend to make further announcements regarding the process unless and until our Board of Directors approves a course of action for which further disclosure is appropriate.

#### Macroeconomic Indicators, Seasonality and Recent Developments

Advertising for our business is highly correlated to changes in gross domestic product ("GDP") as advertising spending has historically trended in line with GDP, both domestically and internationally. Additionally, our international results are impacted by the economic conditions in the foreign markets in which we operate and by fluctuations in foreign currency exchange rates. In early 2022, worldwide inflation began to increase. In response to heightened levels of inflation, central banks, including the U.S. Federal Reserve and the European Central Bank, have increased interest rates, resulting in an increase in our weighted average cost of debt. Additionally, the U.S. dollar has significantly strengthened against the Euro and British pound sterling, resulting in an adverse impact on reported results in our Europe segment. The U.S. dollar may continue to strengthen against these foreign currencies if the Federal Reserve further raises the federal funds rate, which may result in downstream impacts to global exchange rates and further adverse impacts to our reported results in our Europe segment. While inflation has affected our performance in 2022, resulting in higher costs for wages, salaries, materials and equipment, we believe we have partially offset these higher costs by increasing the effective advertising rates for most of our out-of-home display faces, and to date, we have not suffered material impacts from the heightened levels of inflation experienced at a global level. The market risks that our business is subject to are further described in Item 3 of Part I of this Quarterly Report on Form 10-Q.

Due to seasonality, the results for the interim period are not indicative of expected results for the full year. We typically experience our weakest financial performance in the first quarter of the calendar year, which is generally offset during the remainder of the year as our business typically experiences its strongest performance in the second and fourth quarters of the calendar year.

As described in our 2021 Annual Report on Form 10-K, COVID-19 had a significant adverse impact on our results of operations during the first quarter of 2021, and we did not experience a return to our pre-COVID-19 historical seasonal levels of revenue until the fourth quarter of 2021. To a large extent, we have experienced similar, or have exceeded, pre-COVID-19 levels of activity during the first nine months of 2022. As our operating performance has improved, we have ceased certain of the temporary operating cost savings initiatives we implemented in response to COVID-19 and have increased our investment in our business through additional capital expenditures.

## **RESULTS OF OPERATIONS**

The discussion of our results of operations is presented on both a consolidated and segment basis.

- Our operating segment profit measure is Segment Adjusted EBITDA, which is calculated as revenue less direct operating expenses and selling, general and administrative expenses, excluding restructuring and other costs, which are defined as costs associated with cost-saving initiatives such as severance, consulting and termination costs and other special costs. The material components of Segment Adjusted EBITDA are discussed below on both a consolidated and segment basis.
- Corporate expenses, depreciation and amortization, impairment charges, other operating income and expense, all non-operating income and expenses, and income taxes
  are managed on a total company basis and are, therefore, included only in our discussion of consolidated results.

Revenue and expenses "excluding the impact of movements in foreign exchange rates" in this MD&A are presented because management believes that viewing certain financial results without the impact of fluctuations in foreign currency rates facilitates period-to-period comparisons of business performance and provides useful information to investors. Revenue and expenses "excluding the impact of movements in foreign exchange rates" are calculated by converting the current period's revenue and expenses in local currency to U.S. dollars using average foreign exchange rates for the comparable period.



## **Consolidated Results of Operations**

The comparison of our historical results of operations for the three and nine months ended September 30, 2022 to the three and nine months ended September 30, 2021 is as follows:

(In thousands)		Three Mo Septen		%	Nine Mor Septen		%
		2022	 2021	Change	2022	 2021	Change
Revenue	\$	602,907	\$ 596,416	1.1%	\$ 1,771,975	\$ 1,498,406	18.3%
Operating expenses:							
Direct operating expenses <sup>(1)</sup>		323,543	324,707	(0.4)%	976,070	914,221	6.8%
Selling, general and administrative expenses <sup>(1)</sup>		118,453	118,158	0.2%	345,704	328,593	5.2%
Corporate expenses <sup>(1)</sup>		37,433	41,806	(10.5)%	120,159	113,576	5.8%
Depreciation and amortization		57,846	65,600	(11.8)%	178,830	190,019	(5.9)%
Impairment charges		871	_		22,676	118,950	
Other operating expense (income), net		3,764	(2,422)		220	(4,045)	
Operating income (loss)		60,997	 48,567		 128,316	 (162,908)	
Interest expense, net		(92,878)	(84,276)		(262,270)	(267,211)	
Loss on extinguishment of debt		—	—		_	(102,757)	
Other expense, net		(27,857)	(11,973)		(60,091)	(1,788)	
Loss before income taxes		(59,738)	 (47,682)		 (194,045)	 (534,664)	
Income tax benefit		20,958	6,894		219	36,019	
Consolidated net loss	_	(38,780)	 (40,788)		 (193,826)	(498,645)	
Less amount attributable to noncontrolling interest		977	43		1,463	(881)	
Net loss attributable to the Company	\$	(39,757)	\$ (40,831)		\$ (195,289)	\$ (497,764)	

(1) Excludes depreciation and amortization.

#### **Consolidated Revenue**

Consolidated revenue increased \$6.5 million, or 1.1%, during the three months ended September 30, 2022 compared to the same period of 2021. Excluding the \$40.0 million impact of movements in foreign exchange rates, consolidated revenue increased \$46.4 million, or 7.8%. As we have continued to recover from the adverse effects of COVID-19, strong customer demand, particularly in our transit business, has resulted in revenue (excluding the impact of movements in foreign exchange rates) exceeding pre-COVID-19 levels in the Americas and Europe reportable segments.

Consolidated revenue increased \$273.6 million, or 18.3%, during the nine months ended September 30, 2022 compared to the same period of 2021. Excluding the \$88.8 million impact of movements in foreign exchange rates, consolidated revenue increased \$362.4 million, or 24.2%. During 2021, revenue throughout our business was adversely affected by COVID-19. However, as our business has recovered, we have seen increases in revenue across almost all of our markets and products, most notably transit, street furniture and billboards.

## **Consolidated Direct Operating Expenses**

Consolidated direct operating expenses decreased \$1.2 million, or 0.4%, during the three months ended September 30, 2022 compared to the same period of 2021. Excluding the \$28.3 million impact of movements in foreign exchange rates, consolidated direct operating expenses increased \$27.1 million, or 8.4%.

Consolidated direct operating expenses increased \$61.8 million, or 6.8%, during the nine months ended September 30, 2022 compared to the same period of 2021. Excluding the \$62.3 million impact of movements in foreign exchange rates, consolidated direct operating expenses increased \$124.2 million, or 13.6%.

These increases were primarily driven by higher site lease expense due to higher revenue and lower rent abatements and governmental rent subsidies. We also experienced higher production and installation expenses driven by increased sales activity, partially offset by lower costs for our restructuring plan to reduce headcount in our Europe segment.

The following table provides the restructuring and other costs included within consolidated direct operating expenses during the three and nine months ended September 30, 2022 and 2021:

(In thousands)		Three Mo Septen		Nine Months Ended September 30,			
		2022		2021	 2022		2021
Restructuring and other costs <sup>(1)</sup>	\$	_	\$	8,087	\$ 240	\$	18,066

(1) Includes severance and related costs for our restructuring plan to reduce headcount in our Europe segment of \$8.0 million and \$17.1 million during the three and nine months ended September 30, 2021, respectively.

#### Consolidated Selling, General and Administrative ("SG&A") Expenses

Consolidated SG&A expenses increased \$0.3 million, or 0.2%, during the three months ended September 30, 2022 compared to the same period of 2021. Excluding the \$9.0 million impact of movements in foreign exchange rates, consolidated SG&A expenses increased \$9.3 million, or 7.9%.

Consolidated SG&A expenses increased \$17.1 million, or 5.2%, during the nine months ended September 30, 2022 compared to the same period of 2021. Excluding the \$19.4 million impact of movements in foreign exchange rates, consolidated SG&A expenses increased \$36.5 million, or 11.1%.

These increases were mainly due to higher employee compensation costs largely driven by improvements in operating performance. Additionally, higher credit loss expense, driven by an increase in current year revenue and prior year reductions in our allowance for credit losses, and increases in other SG&A expenses were partially offset by lower costs for our restructuring plan to reduce headcount in our Europe segment.

The following table provides the restructuring and other costs included within SG&A expenses during the three and nine months ended September 30, 2022 and 2021:

In thousands) Restructuring and other costs <sup>(1)</sup>	 Three Mo Septer		Nine Months Ended September 30,				
	 2022		2021		2022		2021
Restructuring and other costs <sup>(1)</sup>	\$ 1,521	\$	9,144	\$	2,940	\$	17,934

(1) Includes severance and related costs for our restructuring plan to reduce headcount in our Europe segment of \$0.9 million and \$8.3 million during the three months ended September 30, 2022 and 2021, respectively, and \$1.4 million and \$16.4 million during the nine months ended September 30, 2022 and 2021, respectively.

#### **Corporate Expenses**

Corporate expenses decreased \$4.4 million, or 10.5%, during the three months ended September 30, 2022 compared to the same period of 2021. Excluding the \$0.9 million impact of movements in foreign exchange rates, corporate expenses decreased \$3.5 million, or 8.4%, primarily driven by lower restructuring and other costs and share-based compensation.

Corporate expenses increased \$6.6 million, or 5.8%, during the nine months ended September 30, 2022 compared to the same period of 2021. Excluding the \$1.7 million impact from movements in foreign exchange rates, corporate expenses increased \$8.3 million, or 7.3%, primarily driven by higher employee compensation costs, including share-based compensation, and higher restructuring and other costs driven by an increase in estimated legal liabilities.

The following table provides additional information about certain drivers of corporate expenses for the three and nine months ended September 30, 2022 and 2021:

(In thousands) Share-based compensation expense Rectructuring and other costs (returnals)(1)	Three Mor Septem					Aonths Ended tember 30,		
	 2022	2021		2022		2021		
Share-based compensation expense	\$ 5,290	\$ 5,874	\$	16,880	\$	14,331		
Restructuring and other costs (reversals) <sup>(1)</sup>	(806)	1,498		9,742		8,612		

(1) Includes severance and related costs (reversals) for our restructuring plan to reduce headcount in our Europe segment of \$(0.5) million and \$1.1 million during the nine months ended September 30, 2022 and 2021, respectively.



## Depreciation and Amortization

Depreciation and amortization decreased during the three and nine months ended September 30, 2022 compared to the same periods of 2021 mainly due to assets becoming fully depreciated and the impact of movements in foreign exchange rates.

- Depreciation and amortization decreased \$7.8 million, or 11.8%, during the three months ended September 30, 2022 compared to the same period of 2021. Excluding the \$2.9 million impact of movements in foreign exchange rates, depreciation and amortization decreased \$4.9 million, or 7.4%.
- Depreciation and amortization decreased \$11.2 million, or 5.9%, during the nine months ended September 30, 2022 compared to the same period of 2021. Excluding the \$6.5 million impact of movements in foreign exchange rates, depreciation and amortization decreased \$4.7 million, or 2.5%.

## Impairment Charges

During the three months ended September 30, 2022, we recognized an impairment charge of \$0.9 million on our permanent easements as a result of our annual impairment test. Additionally, during the three months ended June 30, 2022, we recognized an impairment charge of \$21.8 million on our Americas indefinite-lived permits driven by rising interest rates and inflation, resulting in total impairment charges of \$22.7 million during the nine months ended September 30, 2022.

During the nine months ended September 30, 2021, we recognized an impairment charge of \$119.0 million on our Americas indefinite-lived permits, driven by an increase in the discount rate and reduction in projected cash flows related to the negative impacts of COVID-19.

#### Other Operating Expense (Income), Net

Other operating expense, net, of \$3.8 million during the three months ended September 30, 2022 was driven by costs related to the strategic review of our Europe segment and net losses on disposal of operating assets. Other operating income, net, of \$2.4 million during the three months ended September 30, 2021 was driven by net gains on disposal of operating assets.

Other operating expense, net, was \$0.2 million during the nine months ended September 30, 2022 as costs related to the strategic review of our Europe segment were largely offset by compensation received from local governments for the condemnation and removal of billboards, less a reduction in the underlying value of the condemned assets, in certain markets in our Americas segment. Other operating income, net was \$4.0 million during the nine months ended September 30, 2021, primarily driven by net gains on disposal of operating assets.

#### Interest Expense, Net

Interest expense, net, increased \$8.6 million during the three months ended September 30, 2022 compared to the same period of 2021 driven by higher interest rates on our Term Loan Facility, partially offset by lower interest due to repayment of the \$130.0 million draw under our Revolving Credit Facility in the fourth quarter of 2021.

Interest expense, net, decreased \$4.9 million during the nine months ended September 30, 2022 compared to the same period of 2021 driven by lower interest rates as a result of refinancing the Clear Channel Worldwide Holdings, Inc. 9.25% Senior Notes Due 2024 (the "CCWH Senior Notes") in the first half of 2021 and, to a lesser extent, lower interest due to repayment of the \$130.0 million draw under our Revolving Credit Facility in the fourth quarter of 2021. These decreases were partially offset by the impact of higher interest rates on our Term Loan Facility.

### Loss on Extinguishment of Debt

During the nine months ended September 30, 2021, we recognized losses on extinguishment of debt of \$102.8 million related to the redemption of the CCWH Senior Notes in the first half of the year. We did not extinguish any debt during the nine months ended September 30, 2022.

#### Other Expense, Net

Other expense, net, of \$27.9 million and \$12.0 million during the three months ended September 30, 2022 and 2021, respectively, and \$60.1 million and \$1.8 million during the nine months ended September 30, 2022 and 2021, respectively, primarily result from net foreign exchange losses recognized in connection with intercompany notes denominated in foreign currencies. As the US. dollar has strengthened against foreign currencies, particularly the Euro and British pound sterling, these losses have increased.

#### Income Tax Benefit

The effective tax rates were 35.1% and 14.5% for the three months ended September 30, 2022 and 2021, respectively, and 0.1% and 6.7% for the nine months ended September 30, 2022 and 2021, respectively. These rates were primarily impacted by the valuation allowance recorded against current period deferred tax assets resulting from losses and interest expense carryforwards in the U.S. and certain foreign jurisdictions due to uncertainty regarding the Company's ability to realize those assets in future periods.

## **Americas Results of Operations**

(In thousands)	 Three Months Ended September 30, %					Nine Mor Septen	%		
	 2022		2021	Change		2022		2021	Change
Revenue	\$ 346,519	\$	319,020	8.6%	\$	987,790	\$	802,524	23.1%
Direct operating expenses <sup>(1)</sup>	142,981		128,518	11.3%		417,129		334,491	24.7%
SG&A expenses <sup>(1)</sup>	59,144		51,824	14.1%		167,811		139,433	20.4%
Segment Adjusted EBITDA	144,739		139,086	4.1%		403,829		330,527	22.2%

(1) Includes restructuring and other costs that are excluded from Segment Adjusted EBITDA.

#### Three Months

#### Americas Revenue

Americas revenue increased \$27.5 million, or 8.6%, during the three months ended September 30, 2022 compared to the same period of 2021, most notably driven by airport displays, which increased 45.0% to \$62.3 million as compared to \$43.0 million during the same period of 2021.

Americas total digital revenue increased 16.6% during the three months ended September 30, 2022 as compared to the same period of 2021, as follows:

(In thousands)		%		
		2022	2021	Change
Digital revenue from billboards, street furniture & spectaculars	\$	97,559	\$ 91,361	6.8%
Digital revenue from transit, including airports		36,143	23,285	55.2%
Total digital revenue	\$	133,702	\$ 114,646	16.6%

Revenue generated from national sales comprised 39.7% and 37.1% of total revenue for the three months ended September 30, 2022 and 2021, respectively, while the remainder of revenue was generated from local sales.

#### Americas Expenses

Americas direct operating expenses increased \$14.5 million, or 11.3%, during the three months ended September 30, 2022 compared to the same period of 2021 largely due to higher site lease expense driven by higher revenue, most notably in our airports business, partially offset by higher rent abatements. We also experienced higher production and installation expenses driven by increased sales activity. The following table provides additional information about certain drivers of Americas direct operating expenses for the three months ended September 30, 2022 and 2021:

(In thousands)	_	Three Mor Septem	%	
		2022	2021	Change
Site lease expense	\$	113,569	\$ 103,103	10.2%
Reductions of rent expense on lease and non-lease contracts from rent abatements		15,436	11,890	29.8%

Americas SG&A expenses increased \$7.3 million, or 14.1%, during the three months ended September 30, 2022 compared to the same period of 2021, largely due to higher employee compensation costs, driven in part by increased headcount, and higher credit loss expense.



#### Nine Months

## Americas Revenue

Americas revenue increased \$185.3 million, or 23.1%, during the nine months ended September 30, 2022 compared to the same period of 2021. Americas revenue was adversely affected by COVID-19 during 2021. However, as our Americas segment has recovered, we have seen increases in revenue across all of our products, most notably airport displays, which increased 105.9% to \$179.3 million as compared to \$87.1 million during the same period of 2021, and billboards.

Americas total digital revenue increased 40.8% during the nine months ended September 30, 2022 as compared to the same period of 2021, as follows:

(In thousands)	Nine Mor Septen	%	
	 2022	2021	Change
Digital revenue from billboards, street furniture and spectaculars	\$ 268,675	\$ 222,364	20.8%
Digital revenue from transit, including airports	101,378	40,374	151.1%
Total digital revenue	\$ 370,053	\$ 262,738	40.8%

Revenue generated from national sales comprised 39.1% and 36.8% of total revenue for the nine months ended September 30, 2022 and 2021, respectively, while the remainder of revenue was generated from local sales.

#### Americas Expenses

Americas direct operating expenses increased \$82.6 million, or 24.7%, during the nine months ended September 30, 2022 compared to the same period of 2021 primarily due to higher site lease expense driven by higher revenue and lower rent abatements. We also experienced higher production and installation expenses driven by increased sales activity, as well as higher maintenance expense. The following table provides additional information about certain drivers of Americas direct operating expenses for the nine months ended September 30, 2022 and 2021:

(In thousands)		%			
		2022	2	2021	Change
Site lease expense	\$	335,938	\$	263,810	27.3%
Reductions of rent expense on lease and non-lease contracts from rent abatements		36,732		56,384	(34.9)%

Americas SG&A expenses increased \$28.4 million, or 20.4%, during the nine months ended September 30, 2022 compared to the same period of 2021 largely due to higher employee compensation costs driven by improvements in operating performance and increased headcount, as well as higher credit loss expense due to an increase in current year revenue and prior year reductions in our allowance for credit losses.

## Europe Results of Operations

(In thousands)	_	Three Mo Septen		Nine Months Ended           %         September 30,					%
		2022	2021	Change		2022		2021	Change
Revenue	\$	239,197	\$ 262,568	(8.9)%	\$	736,616	\$	659,216	11.7%
Direct operating expenses <sup>(1)</sup>		171,060	187,080	(8.6)%		530,351		554,087	(4.3)%
SG&A expenses <sup>(1)</sup>		54,219	61,040	(11.2)%		162,604		173,936	(6.5)%
Segment Adjusted EBITDA		15,095	31,271	(51.7)%		45,863		(34,614)	N/A

<sup>(1)</sup> Includes restructuring and other costs that are excluded from Segment Adjusted EBITDA.

#### **Three Months**

#### Europe Revenue

Europe revenue decreased \$23.4 million, or 8.9%, during the three months ended September 30, 2022 compared to the same period of 2021. Excluding the \$39.5 million impact of movements in foreign exchange rates, Europe revenue increased \$16.1 million, or 6.1%, driven by continued recovery and growth following the lifting of COVID-19 restrictions. Higher transit and street furniture revenue drove the overall revenue growth in Europe, with revenue increasing in most countries in which we operate, most notably Sweden. These increases were partially offset by lower revenue in France, which experienced a strong rebound from COVID-19 in the prior year.

Europe digital revenue increased 4.8% during the three months ended September 30, 2022 as compared to the same period of 2021. Excluding the impact of movements in foreign exchange rates, Europe digital revenue increased 22.4%, as follows:

(In thousands)		%		
		2022	2021	Change
Digital revenue	\$	97,310	\$ 92,879	4.8%
Digital revenue, excluding movements in foreign exchange rates		113,656	92,879	22.4%

#### Europe Expenses

Europe direct operating expenses decreased \$16.0 million, or 8.6%, during the three months ended September 30, 2022 compared to the same period of 2021. Excluding the \$27.9 million impact of movements in foreign exchange rates, Europe direct operating expenses increased \$11.9 million, or 6.4%, due to higher site lease expense driven by lower negotiated rent abatements, lower governmental rent subsidies and higher revenue. This increase was partially offset by lower costs for our restructuring plan to reduce headcount. The following table provides additional information about certain drivers of Europe direct operating expenses for the three months ended September 30, 2022 and 2021:

(In thousands)		Three Mo Septen	%	
		2022	2021	Change
Site lease expense	\$	105,920	\$ 100,641	5.2%
Site lease expense, excluding movements in foreign exchange rates		122,917	100,641	22.1%
Reductions of rent expense on lease and non-lease contracts from rent abatements		697	9,560	(92.7)%

Europe SG&A expenses decreased \$6.8 million, or 11.2%, during the three months ended September 30, 2022 compared to the same period of 2021. Excluding the \$8.8 million impact of movements in foreign exchange rates, Europe SG&A expenses increased \$2.0 million, or 3.3%. Higher employee compensation costs, primarily driven by improvements in operating performance, and increases in other SG&A expenses were largely offset by lower costs for our restructuring plan to reduce headcount.

#### Nine Months

#### Europe Revenue

Europe revenue increased \$77.4 million, or 11.7%, during the nine months ended September 30, 2022 compared to the same period of 2021. Excluding the \$88.1 million impact of movements in foreign exchange rates, Europe revenue increased \$165.5 million, or 25.1%. Europe revenue was adversely affected by COVID-19 during 2021. However, as our Europe segment has continued to recover, we have seen increases in revenue across our products, most notably street furniture and transit, and in almost all of the countries in which we operate, with the largest increases in Sweden, the United Kingdom ("the U.K.") and France.



Europe digital revenue increased 32.3% during the nine months ended September 30, 2022 as compared to the same period of 2021. Excluding the impact of movements in foreign exchange rates, Europe digital revenue increased 48.0%, as follows:

(In thousands)		%		
		2022	2021	Change
Digital revenue	\$	285,510	\$ 215,752	32.3%
Digital revenue, excluding movements in foreign exchange rates		319,265	215,752	48.0%

#### Europe Expenses

Europe direct operating expenses decreased \$23.7 million, or 4.3%, during the nine months ended September 30, 2022 compared to the same period of 2021. Excluding the \$61.7 million impact of movements in foreign exchange rates, Europe direct operating expenses increased \$38.0 million, or 6.9%, due to higher site lease expense driven by higher revenue, lower negotiated rent abatements and lower governmental rent subsidies. We also experienced higher production and installation expenses driven by higher prices. These increases were partially offset by lower costs for our restructuring plan to reduce headcount, lower rental costs due to the buy-out of certain digital screens and lower property taxes driven by government tax reliefs in certain countries. The following table provides additional information about certain drivers of Europe direct operating expenses for the nine months ended September 30, 2022 and 2021:

(In thousands)		Nine Mor Septen	%	
		2022	2021	Change
Site lease expense	\$	326,069	\$ 309,883	5.2%
Site lease expense, excluding movements in foreign exchange rates		363,706	309,883	17.4%
Reductions of rent expense on lease and non-lease contracts from rent abatements		2,447	21,547	(88.6)%

Europe SG&A expenses decreased \$11.3 million, or 6.5%, during the nine months ended September 30, 2022 compared to the same period of 2021. Excluding the \$19.1 million impact of movements in foreign exchange rates, Europe SG&A expenses increased \$7.8 million, or 4.5%. Higher employee compensation costs due to improvements in operating performance and, to a lesser extent, lower governmental support and wage subsidies were partially offset by lower costs for our restructuring plan to reduce headcount.

#### **Other Results of Operations**

(In thousands)		e Months Ended eptember 30, %			Nine Mor Septen	%		
	2022		2021	Change		2022	2021	Change
Revenue	\$ 17,191	\$	14,828	15.9%	\$	47,569	\$ 36,666	29.7%
Direct operating expenses <sup>(1)</sup>	9,502		9,109	4.3%		28,590	25,643	11.5%
SG&A expenses <sup>(1)</sup>	5,090		5,294	(3.9)%		15,289	15,224	0.4%
Segment Adjusted EBITDA	2,598		425	N/A		3,689	(4,321)	N/A

<sup>(1)</sup> Includes restructuring and other costs that are excluded from Segment Adjusted EBITDA.

Other revenue increased \$2.4 million, or 15.9%, and \$10.9 million, or 29.7%, during the three and nine months ended September 30, 2022, respectively, compared to the same periods of 2021. Excluding the impact of movements in foreign exchange rates, Other revenue increased \$2.8 million, or 19.1%, during the three month comparison period and \$11.7 million, or 31.8%, during the nine month comparison period driven by our continued recovery from COVID-19 in Latin America.

Other direct operating expenses increased \$0.4 million, or 4.3%, and \$2.9 million, or 11.5%, during the three and nine months ended September 30, 2022, respectively, compared to the same periods of 2021. Excluding the impact of movements in foreign exchange rates, Other direct operating expenses increased \$0.7 million, or 8.1%, during the three month comparison period and \$3.6 million, or 13.9%, during the nine month comparison period driven by higher site lease expense primarily related to higher revenue.



Other SG&A expenses decreased \$0.2 million, or 3.9%, and increased \$0.1 million, or 0.4%, during the three and nine months ended September 30, 2022, respectively, compared to the same periods of 2021. Excluding the impact of movements in foreign exchange rates, Other SG&A expenses remained flat during the three month comparison period and increased \$0.3 million, or 2.1%, during the nine month comparison period due to higher employee compensation.

## LIQUIDITY AND CAPITAL RESOURCES

#### Liquidity Analysis

## Short-Term Liquidity

Our main cash requirements are for working capital used to fund the operations of the business, capital expenditures and debt service. We typically meet these requirements with cash on hand, internally-generated cash flow from operations and, if necessary, borrowings under our credit facilities. We believe that our current sources of funds will be sufficient to meet our cash requirements for at least the next twelve months.

#### Long-Term Liquidity

Our long-term future cash requirements will depend on many factors, including the growth of our business, the outcome of our restructuring plans, investments in new technologies and the pursuit and outcome of strategic opportunities, including the outcome of the strategic review of our European business. In addition, we have long-term cash requirements related to the repayment of our outstanding debt, which is scheduled to mature over the next seven years. We believe that our sources of funds will be adequate to meet our cash requirements in the long-term.

However, our ability to meet these cash requirements through cash from operations will depend on our future operating results and financial performance, which are subject to significant uncertainty and are affected by events beyond our control, including prevailing economic, financial and industry conditions, as well as macro-economic events such as heightened inflation, higher interest rates and currency fluctuations. These market risks are further described in <u>Item 3</u> of Part I of this Quarterly Report on Form 10-Q. Other factors that may affect our future results and financial performance and, therefore, our long-term liquidity are geopolitical events such as the war in Ukraine, slower economic growth or recession and persistent challenges to the supply chain. Other than currency fluctuations, none of these events have had a material effect on our results to date. Additionally, our significant interest payment obligations reduce our financial flexibility, make us more vulnerable to changes in operating performance and economic downturns generally and reduce our liquidity over time.

We regularly consider, and enter into discussions with our lenders related to, potential financing alternatives. In the future, we may need to obtain supplemental liquidity through additional financing from banks or other lenders, public offerings or private placements of debt or equity, strategic relationships or other arrangements, or from a combination of these sources. However, there can be no assurance that financing alternatives will be available to us in sufficient amounts or on terms acceptable to us in the future due to market conditions, our financial condition, our liquidity constraints or other factors, many of which are beyond our control, and even if financing alternatives are available to us, we may not find them suitable or at reasonable interest rates. In addition, the terms of our existing or future debt agreements may restrict us from securing financing on terms that are available to us at that time or at all.

If we are unable to generate sufficient cash through our operations or obtain sources of supplemental liquidity as needed, we could face substantial liquidity problems, which could have a material adverse effect on our financial condition and on our ability to meet our obligations.

#### **Cash Requirements**

#### Working Capital Needs

We utilize working capital to fund the operations of our business and have certain related contractual obligations, including commitments under site leases, other noncancelable contracts and restructuring plans.

#### Site Lease Expense

One of our largest cash requirements is for site lease costs, which includes payments for land or space used by our displays, including minimum guaranteed payments and revenue-sharing arrangements. During the nine months ended September 30, 2022 and 2021, we incurred site lease expense of \$680.6 million and \$590.1 million, respectively, which are included within direct operating expenses on our Consolidated Statements of Loss. In order to better align fixed site lease expenses with the reductions in revenue we experienced due to COVID-19, we successfully renegotiated contracts with landlords and municipalities in both the U.S. and Europe. During the nine months ended September 30, 2022 and 2021, we reduced our site lease expense by rent abatements of \$39.2 million and \$78.9 million, respectively. As our business continues to recover from the effects of the COVID-19 pandemic, we are receiving fewer rent abatements.

#### Restructuring Plans

During the nine months ended September 30, 2022 and 2021, we made cash expenditures for restructuring plans to reduce headcount of \$11.2 million and \$12.4 million, respectively, and as of September 30, 2022, we had \$10.1 million of future cash obligations related to our Europe restructuring plan. We expect to pay most of this balance by the end of the second quarter of 2023. Please refer to Note 9 to our Condensed Consolidated Financial Statements located in <u>Item 1</u> of Part I of this Quarterly Report on Form 10-Q for additional details.

#### **Capital Expenditures and Asset Acquisitions**

We made the following capital expenditures during the nine months ended September 30, 2022 and 2021:

(In thousands)

	 2022	2021
ericas	\$ 69,620	\$ 39,988
Durope	43,590	30,298
ther	2,212	3,082
Corporate	8,996	9,070
Total capital expenditures <sup>(1)</sup>	\$ 124,418	\$ 82,438

Nine Months Ended September 30,

## (1) Excludes asset acquisitions

During the nine months ended September 30, 2021, we reduced or deferred capital expenditures as part of our strategy to increase our liquidity and preserve and strengthen our financial flexibility given the adverse financial impacts and economic uncertainty resulting from COVID-19. As our operating performance has improved, we have increased our investment in our business through capital expenditures.

During the nine months ended September 30, 2022, we completed several acquisitions of out-of-home advertising assets in our Americas segment, which included permits, land, permanent easements and digital billboard structures, for total cash consideration of \$52.0 million. During the nine months ended September 30, 2021, cash paid for asset acquisitions was \$3.3 million.

As reported within the "Proceeds from disposal of assets" line on the Consolidated Statements of Cash Flows, our cash outflows for capital expenditures and asset acquisitions in the Americas during the nine months ended September 30, 2022 were partially offset by compensation received from local governments for the condemnation and removal of billboards in certain markets.

#### **Debt Service Obligations**

During the nine months ended September 30, 2022 and 2021, we paid interest of \$217.8 million and \$264.4 million, respectively. The decrease is primarily driven by the payment of accrued interest due upon redemption of the CCWH Senior Notes in the first half of 2021, as well as lower interest rates on the refinanced debt. We anticipate having cash interest payments of \$123.5 million during the remainder of the year, assuming current interest rates do not change and that we do not refinance or incur additional debt.

Additionally, during each of the nine months ended September 30, 2022 and 2021, we made \$15.0 million of principal payments on the Term Loan Facility in accordance with the terms of the Senior Secured Credit Agreement and expect to make an additional principal payment of \$5.0 million during the remainder of the year.

Please refer to Note 4 to our Condensed Consolidated Financial Statements located in <u>Item 1</u> of Part I of this Quarterly Report on Form 10-Q for additional details on our outstanding long-term debt. As of September 30, 2022, we were in compliance with all of the covenants contained in our debt agreements.

#### Sources of Capital and Liquidity

#### Cash On Hand

As of September 30, 2022, we had \$327.4 million of cash on our balance sheet, including \$114.5 million of cash held outside the U.S. by our subsidiaries. Excess cash from our foreign operations may be transferred to our operations in the U.S. if needed to fund operations in the U.S., subject to the foreseeable cash needs of our foreign operations and restrictions in the indenture governing the CCIBV Senior Secured Notes. We could presently repatriate excess cash with minimal U.S. tax consequences, as calculated for tax law purposes, and dividend distributions from our international subsidiaries may be exempt from U.S. federal income tax.



## Cash Flow from Operations

We have historically generated positive net cash flow from operations. However, we used net cash for operating activities during the periods in which we were negatively impacted by COVID-19, specifically 2021 and 2020, as cash paid for interest in these periods exceeded other net cash inflows from operations. We returned to positive operating cash flows in 2022 as strong cash collections from customers, driven by improvements in revenue and our continued recovery from COVID-19, exceeded aggregate cash payments to vendors, lessors, employees and lenders.

- During the nine months ended September 30, 2022, net cash provided by operating activities was \$114.0 million. Higher cash collections from customers more than offset increased cash payments driven by higher site lease, employee compensation and other costs. Additionally, cash paid for interest of \$217.8 million was lower than interest paid during the same period of the prior year due to the refinancing of the CCWH Senior Notes, as previously described.
- During the nine months ended September 30, 2021, net cash used for operating activities was \$154.3 million. Cash paid for interest was \$264.4 million, which included accrued and unpaid interest of \$34.5 million due upon redemption of the CCWH Senior Notes. Cash collections from customers exceeded cash payments to vendors (including site lease costs) and our employees; however, collections earlier in the period lagged primarily due to COVID-19's impact on fourth quarter 2020 and first quarter 2021 sales. Additionally, cash payments during the period included the payment of site lease costs that were deferred from 2020.

## **Credit Facilities**

We have access to a Revolving Credit Facility and Receivables-Based Credit Facility, both of which include sub-facilities for letters of credit and short-term borrowings and are scheduled to mature on August 23, 2024. The table below presents our borrowings and excess availability under our credit facilities as of September 30, 2022:

(in millions)	Revolving Credit Facilit	Receivables-Based Credit y Facility	Total Credit Facilities
Borrowing limit <sup>(1)</sup>	\$ 175	0 \$ 125.0	\$ 300.0
Borrowings outstanding	-		_
Letters of credit outstanding	43	2 41.5	84.7
Excess availability	\$ 131	8 \$ 83.5	\$ 215.3

(1) The borrowing limit of the Receivables-Based Credit Facility is equal to the lesser of \$125.0 million and the borrowing base, which is calculated based on our accounts receivable balance each period in accordance with our Receivables-Based Credit Agreement.

#### **Debt Activity**

In February 2021, we issued \$1.0 billion aggregate principal amount of CCOH 7.75% Senior Notes Due 2028 and, in March 2021, used the net proceeds therefrom to redeem \$940.0 million of the CCWH Senior Notes at 104.625% of their principal amount. In June 2021, we issued \$1.05 billion aggregate principal amount of CCOH 7.5% Senior Notes Due 2029 and used the net proceeds therefrom to redeem the remaining outstanding \$961.5 million of CCWH Senior Notes, also at 104.625% of their principal amount. Additionally in June 2021, a non-guarantor European subsidiary borrowed  $\epsilon$ 30.0 million through a state-guaranteed loan program established in response to COVID-19.

We did not enter into any significant debt transactions during the nine months ended September 30, 2022. In April 2022, as permitted under the terms of the loan agreement, we elected to extend the maturity date of the  $\notin$ 30.0 million European state-guaranteed loan to June 29, 2027, with quarterly principal repayments of  $\notin$ 1.875 million due beginning in September 2023. The annual interest rate on this loan for periods after June 2022 is 0.7% (with no interest due prior thereto), and the annual cost of the state guarantee is 1.0% of the outstanding loan amount through June 29, 2024 and 2.0% of the outstanding loan amount for the remainder of the loan term.

#### **Debt Covenants**

The Senior Secured Credit Agreement contains a springing financial covenant, applicable solely to the Revolving Credit Facility if the balance of the Revolving Credit Facility is greater than \$0 and undrawn letters of credit exceed \$10 million, that requires compliance with a first lien leverage ratio of 7.10 to 1.00, a step-down that commenced on September 30, 2022. Our first lien leverage ratio, which is calculated by dividing first lien debt by EBITDA (as defined by the Senior Secured Credit Agreement) for the preceding four quarters, was 4.98 to 1.00 as of September 30, 2022. First lien debt and EBITDA are presented herein because they are material components of the calculation of the first lien leverage ratio.



#### First Lien Debt

The following table presents a calculation of our first lien debt as of September 30, 2022:

(In millions)	September 30, 2022
Term Loan Facility	\$ 1,940.0
Revolving Credit Facility	_
Receivables-Based Credit Facility	—
Clear Channel Outdoor Holdings 5.125% Senior Secured Notes Due 2027	1,250.0
Other debt	3.4
Less: Cash and cash equivalents	(327.4)
First lien debt <sup>(1)</sup>	\$ 2,865.9

<sup>(1)</sup> Due to rounding, the total may not equal the sum of the line items in the table above.

## **EBITDA**

As required by the definition of "EBITDA" in the Senior Secured Credit Agreement, our EBITDA for the preceding four quarters of \$575.0 million is calculated as operating income (loss) before depreciation and amortization, impairment charges and share-based compensation, further adjusted for charges, expenses or reserves in respect of any restructuring, relocation, redundancy or severance expense or one-time compensation charges and various other items.

The following table reflects a reconciliation of EBITDA to operating income and net cash provided by operating activities for the four quarters ended September 30, 2022:

(In millions)	F	Four Quarters Ended September 30, 2022
EBITDA (as defined by the Senior Secured Credit Agreement)	\$	575.0
Depreciation and amortization, impairment charges and share-based compensation		(286.6)
Charges, expenses or reserves in respect of any restructuring, relocation, redundancy or severance expense or one-time compensation charges		(7.9)
Other items		(5.5)
Operating income <sup>(1)</sup>		275.0
Interest expense, net; other expense, net and income tax expense		(403.3)
Adjustments to reconcile consolidated net loss to net cash provided by operating activities:		
Reconciling items for non-cash and non-operating activity <sup>(2)</sup>		685.1
Changes in operating assets and liabilities		(422.0)
Net cash provided by operating activities <sup>(1)</sup>	\$	134.8

<sup>(1)</sup> Due to rounding, the total may not equal the sum of the line items in the table above.

(2) Includes depreciation, amortization and impairment charges; non-cash operating lease expense; deferred taxes; share-based compensation; amortization of deferred financing charges and note discounts; gain on disposal of operating and other assets, net; foreign exchange transaction loss and other reconciling items.

## CRITICAL ACCOUNTING ESTIMATES

The preparation of our financial statements in conformity with GAAP requires Company management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. There have been no material changes to the critical accounting estimates, management's judgments and assumptions, and effects if actual results differ from these assumptions disclosed in Part II, Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" of our Annual Report on Form 10-K for the year ended December 31, 2021, except that the critical accounting estimate set forth under, "Annual Impairment Tests" is updated as follows:

## **Annual Impairment Tests**

We perform impairment tests on indefinite-lived intangible assets and goodwill at least annually, as of July 1 of each year, and more frequently as events or changes in circumstances warrant. During the second quarter of 2022, we performed an impairment test on certain of our indefinite-lived billboard permits due to rising interest rates and inflation, resulting in an impairment charge of \$21.8 million. Additionally, we performed our annual impairment tests on indefinite-lived intangible assets and goodwill as of July 1, 2022, which resulted in an impairment charge of \$0.9 million on our permanent easements. As of September 30, 2022, there were no indicators of impairment.

Management's judgements and assumptions used in our impairment tests are detailed below. The assumptions used to perform our impairment tests are not indicative of future results. While we believe we have made reasonable estimates and utilized appropriate assumptions to calculate the fair value of our indefinite-lived intangible assets and reporting units, it is possible that a material change could occur. If future results are not consistent with our assumptions and estimates, or if the current macroeconomic situation worsens, we may be exposed to additional impairment charges in the future.

#### Indefinite-lived Intangible Assets

We review our indefinite-lived intangible assets for possible impairment using the direct valuation method as prescribed in ASC 805-20-S99. Our key assumptions using the direct valuation method are market revenue growth rates, market share, profit margin, duration and profile of the build-up period, estimated start-up capital costs and losses incurred during the build-up period, the risk-adjusted discount rate and terminal values. This data is populated using industry-normalized information representing an average asset within a market, and we engage a third-party valuation firm to assist with the development of our assumptions used to determine the fair value of our indefinite-lived intangible assets.

In determining the fair value of our billboard permits as of July 1, 2022, we used the following key assumptions:

- Industry revenue growth forecasts used for the initial four-year period, which varied by market, started with the trailing twelve month forecast period ending July 1, 2022, and annual revenue growth on average of 6.1% was assumed from year two to year four;
- Revenue growth beyond the initial four-year period was assumed to be 3.0%;
- · Revenue grew over a build-up period, reaching maturity by the second year;
- The operating industry average margin was assumed to be 39%; and
- The assumed discount rate was 11.5%.

The following table shows the decrease in the fair value of our billboard permits that would have resulted from decreases of 100 basis points in our discrete and terminal period revenue growth rate and profit margin assumptions and an increase of 100 basis points in our discount rate assumption as of the impairment testing date:

(In thousands)	Revenue growth rate	Profit margin	Discount rate
Decrease in fair value of billboard permits:	(100 basis point decrease)	(100 basis point decrease)	(100 basis point increase)
As of July 1, 2022 <sup>(1)</sup>	\$ (375,000)	\$ (101,500)	\$ (383,200)

<sup>(1)</sup> The change in each assumption as of July 1, 2022 would have resulted in impairment charges of \$48.4 million, \$29.5 million and \$48.9 million, respectively.

#### Goodwill

The discounted cash flow approach that we use for valuing goodwill as part of the impairment testing approach involves estimating future cash flows expected to be generated from the related assets, discounted to their present value using a risk-adjusted discount rate. Terminal values are also estimated and discounted to their present value. Assessing the recoverability of goodwill requires us to make estimates and assumptions about sales, operating margins, growth rates and discount rates based on our budgets, business plans, economic projections, anticipated future cash flows and marketplace data.

We performed our annual impairment test as of July 1, 2022 in accordance with ASC 350-30-35, which did not result in any goodwill impairment. In determining the fair value of our reporting units, we used the following assumptions:

- Expected cash flows underlying our business plans for the initial four-year period were based on detailed, multi-year forecasts performed by each of our operating segments and reflect the advertising outlook across our businesses;
- Cash flows were projected to grow at a perpetual growth rate, which we estimated at 3.0%; and

In order to risk-adjust the cash flow projections in determining fair value, we utilized a discount rate for each of our reporting units ranging from 11.0% to 12.0%.

Based on our assessment using the assumptions described above, a hypothetical 10% reduction in the estimated fair value of each of our reporting units with goodwill would not have resulted in a material impairment condition.

The following table shows the decrease in the fair value of each of our reporting units with goodwill that would have resulted from decreases of 100 basis points in our discrete and terminal period revenue growth rate and profit margin assumptions and an increase of 100 basis points in our discount rate assumption as of July 1, 2022:

(In thousands)	Revenue growth rate	Profit margin	Discount rate
Decrease in fair value of reporting unit:	(100 basis point decrease) <sup>(1)</sup>	(100 basis point decrease) <sup>(1)</sup>	(100 basis point increase) <sup>(1)</sup>
Americas	\$ (610,000)	\$ (160,000)	\$ (510,000)
Europe	(120,000)	(110,000)	(80,000)

<sup>(1)</sup> Changes to our assumptions by these amounts would not have resulted in goodwill impairment as the fair value of goodwill for each reporting unit would still be greater than its carrying value.

## NEW ACCOUNTING PRONOUNCEMENTS

For a description of the expected impact of newly-issued but not yet adopted accounting pronouncements on our financial position and results of operations, please refer to Note 1 to our Condensed Consolidated Financial Statements located in <u>Item 1</u> of Part I of this Quarterly Report on Form 10-Q.

## CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

This report contains various forward-looking statements that represent our expectations or beliefs concerning future events, including, without limitation, our future operating and financial performance, the impact of macro-economic and other events on our results, our ability to fund our operations in the short- and long-term and the availability of capital and the terms thereof. Statements expressing expectations and projections with respect to future matters are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, which provides a safe harbor for forward-looking statements made by us or on our behalf. We caution that these forward-looking statements involve a number of risks and uncertainties and are subject to many variables that could impact our future performance. These statements are made on the basis of management's views and assumptions, as of the time the statements are made, regarding future events and performance. There can be no assurance, however, that management's expectations will necessarily come to pass. Actual future events and performance may differ materially from the expectations reflected in our forward-looking statements. We do not intend, nor do we undertake any duty, to update any forward-looking statements.

A wide range of factors could materially affect future developments and performance, including, but not limited to: risks associated with weak or uncertain global economic conditions and their impact on the level of expenditures on advertising; heightened levels of economic inflation and rising interest rates; fluctuations in operating costs; supply chain shortages; our ability to achieve expected financial results and growth targets; geopolitical events, such as the war in Ukraine and the associated global effects thereof; the continued impact of the COVID-19 pandemic on our operations and on general economic conditions; our ability to service our debt obligations and to fund our operations and capital expenditures; the impact of our substantial indebtedness, including the effect of our leverage on our financial position and earnings; industry conditions, including competition; our ability to obtain and renew key contracts with municipalities, transit authorities and private landlords; technological changes and innovations; shifts in population and other demographics; changes in labor conditions and management; regulations and consumer concerns regarding privacy and data protection; a breach of our information security systems and measures; legislative or regulatory requirements; restrictions on out-of-home advertising of certain products; the impact of the continued strategic review of our European business and assets, including a possible sale of all or a part thereof; our ability to execute restructuring plans; the impact of future dispositions, acquisitions and other strategic transactions; third-party claims of intellectual property infringement, misappropriation or other violation against us or our suppliers; the risk that indemnities from iHeartMedia will not be sufficient to insure us against the full amount of certain liabilities; risks of doing business in foreign countries; fluctuations in exchange rates and currency values; the volatility of our stock price; the effect of analyst or credit ratings downgrades; our ability to continue to comply with the applicable listing standards of the New York Stock Exchange; the ability of our subsidiaries to dividend or distribute funds to us in order for us to repay our debts; the restrictions contained in the agreements governing our indebtedness limiting our flexibility in operating our business; the phasing out of LIBOR; our dependence on our management team and other key individuals; continued scrutiny and changing expectations from investors, lenders, customers, government regulators and other stakeholders; and certain other factors set forth in our other filings with the SEC.



This list of factors that may affect future performance and the accuracy of forward-looking statements is illustrative and is not intended to be exhaustive. Accordingly, all forward-looking statements should be evaluated with the understanding of their inherent uncertainty.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks arising from changes in market rates and prices, including movements in foreign currency exchange rates, interest rates and inflation, which are generally interrelated.

In early 2022, worldwide inflation began to increase as a result of various factors, including COVID-19-related fiscal and monetary stimulus, supply chain shortages and, more recently, the war in Ukraine. In response to heightened levels of inflation, central banks, including the U.S. Federal Reserve and the European Central Bank, have increased interest rates. Governments may continue to increase interest rates to combat inflation. Additionally, the U.S. dollar has significantly strengthened against certain foreign currencies and could continue to strengthen as the Federal Reserve further raises the federal funds rate, resulting in downstream impacts to global exchange rates.

During the nine months ended September 30, 2022, rising interest rates and inflation have resulted in impairment charges of \$21.8 million on certain of our indefinitelived billboard permits and \$0.9 million on permanent easements in our Americas segment. Although there were no indicators of impairment as of September 30, 2022, continued increases in interest rates and heightened inflation may result in additional impairment charges or have other adverse effects on our results of operations, as further described below.

### Foreign Currency Exchange Rate Risk

We have operations in America, Europe, Singapore and Latin America. Foreign operations are measured in their local currencies, and as a result, our financial results are affected by factors such as changes in foreign currency exchange rates or weak economic conditions in the foreign markets in which we have operations. The strengthening of the U.S. dollar against the local currencies of many of our foreign operations, most notably the British pound sterling and Euro, negatively impacted our reported Europe Segment Adjusted EBITDA by \$2.9 million and \$7.5 million during the three and nine months ended September 30, 2022, respectively.

Our Europe segment reported Segment Adjusted EBITDA of \$15.1 million and \$45.9 million for the three and nine months ended September 30, 2022, respectively. We estimate that an additional 10% increase in the value of the U.S. dollar relative to foreign currencies would have decreased our Europe Segment Adjusted EBITDA for the three and nine months ended September 30, 2022 by \$1.5 million and \$4.6 million, respectively, and a 10% decrease in the value of the U.S. dollar relative to foreign currencies would have increased our Europe Segment Adjusted EBITDA by corresponding amounts. This analysis does not consider the implications that such currency fluctuations could have on the overall economic activity that could exist in such an environment in the U.S. or such foreign countries or on the results of operations of these foreign entities. Changes in economic or political conditions in any of the foreign countries in which we operate could result in exchange rate movement, new currency or exchange controls or other currency restrictions being imposed.

#### **Interest Rate Risk**

A portion of our long-term debt bears interest at variable rates, and as a result, our financial results are affected by changes in interest rates. As interest rates have continued to rise this year, we have seen an increase in our weighted average cost of debt from 5.6% at December 31, 2021 to 6.5% at September 30, 2022.

As of September 30, 2022, approximately 34% of our aggregate principal amount of long-term debt bore interest at floating rates. Assuming the current level of borrowings and a 100 basis point increase in LIBOR, it is estimated that our interest expense for the three and nine months ended September 30, 2022 would have increased by \$5.0 million and \$14.8 million, respectively. If further increases in interest rates materially affect interest expense, Company management may take actions to mitigate our exposure. However, due to the uncertainty of the actions that would be taken and their possible effects, the preceding interest rate sensitivity analysis assumes no such actions. Further, the analysis does not consider the effects of the change in the level of overall economic activity that could exist in such an environment.

In connection with the phasing-out of LIBOR, we will continue to work with the administrative agents under our credit agreements to agree on replacement rates. At this time, we do not expect the replacement of LIBOR to result in a material impact to our financial statements.

#### Inflation Risk

Inflation is a factor in the economies in which we do business, and we continue to seek ways to mitigate its effects. Current heightened levels of global inflation may result in higher costs and decreased margins and earnings. Inflation has affected our performance in 2022, resulting in higher costs for wages, salaries, materials and equipment. Although the exact impact of inflation is indeterminable, we believe we have partially offset these higher costs by increasing the effective advertising rates for most of our out-of-home display faces, and to date, we have not suffered material impacts from the heightened levels of inflation experienced at a global level. In addition, our site leases, which are long-term in nature, are less impacted by short-term swings in inflation.

## **ITEM 4. CONTROLS AND PROCEDURES**

As required by Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), under the supervision and with the participation of Company management, including our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), we have carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) as of the end of the period covered by this report. Our disclosure controls and procedures are designed to provide reasonable assurance that information we are required to disclose in reports that are filed or submitted under the Exchange Act is accumulated and communicated to our management, including our CEO and CFO, as appropriate to allow timely decisions regarding required disclosure controls and procedures were effective as of September 30, 2022 at the reasonable assurance level.

There were no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2022 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### **PART II – OTHER INFORMATION**

## **ITEM 1. LEGAL PROCEEDINGS**

For information regarding our material pending legal proceedings, please refer to Note 5 to our Condensed Consolidated Financial Statements located in<u>ltem 1</u> of Part I of this Quarterly Report on Form 10-Q.

## **ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors disclosed under Part I, Item 1A "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2021.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table sets forth our purchases of shares of our common stock made during the quarter ended September 30, 2022:

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share <sup>(1)</sup>	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
July 1 through July 31	_			—
August 1 through August 31	—		_	_
September 1 through September 30	352,763	\$ 1.92	—	—
Total	352,763	\$ 1.92		

(1) The shares indicated consist of shares of our common stock tendered by employees to us during the three months ended September 30, 2022 to satisfy such employees' tax withholding obligations in connection with the vesting and release of restricted shares, which are repurchased by us based on their fair market value on the date the relevant transaction occurs.

#### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

## **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

## **ITEM 5. OTHER INFORMATION**

None.

## **ITEM 6. EXHIBITS**

Exhibit Number	
31.1*	

Number	Description
31.1*	Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1**	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2**	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS*	XBRL Instance Document.
101.SCH*	XBRL Taxonomy Extension Schema Document.
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document.
104	Cover Page Interactive Data File (formatted as inline XBRL).

\* Filed herewith.

\*\* Furnished herewith.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

November 8, 2022

CLEAR CHANNEL OUTDOOR HOLDINGS, INC.

/s/ JASON A. DILGER

Jason A. Dilger Chief Accounting Officer

# EXHIBIT 31.1 – CERTIFICATION PURSUANT TO RULES 13A-14(A) AND 15D-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Scott R. Wells, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Clear Channel Outdoor Holdings, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2022

/s/ Scott R. Wells Scott R. Wells Chief Executive Officer

# EXHIBIT 31.2 – CERTIFICATION PURSUANT TO RULES 13A-14(A) AND 15D-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Brian D. Coleman, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Clear Channel Outdoor Holdings, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2022

/s/ Brian D. Coleman Brian D. Coleman Chief Financial Officer EXHIBIT 32.1 – CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

This certification is provided pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and accompanies the Quarterly Report on Form 10-Q for the quarter ended September 30, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Form 10-Q") of Clear Channel Outdoor Holdings, Inc. (the "Company"). The undersigned hereby certifies that to his knowledge, the Form 10-Q fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 8, 2022

 By:
 /s/ Scott R. Wells

 Name:
 Scott R. Wells

 Title:
 Chief Executive Officer

EXHIBIT 32.2 – CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

This certification is provided pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and accompanies the Quarterly Report on Form 10-Q for the quarter ended September 30, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Form 10-Q") of Clear Channel Outdoor Holdings, Inc. (the "Company"). The undersigned hereby certifies that to his knowledge, the Form 10-Q fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 8, 2022

By:/s/ Brian D. ColemanName:Brian D. ColemanTitle:Chief Financial Officer